

First-Half Financial Report 2009

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# Condensed Consolidated Statement of Income (unaudited)

## Consolidated statement of income for the half-years ended 30 June

| In CHF million   | Notes | 2009 HY | 2008 HY |
|--|-------|---------|---------|
| Continuing operations  |       |         |         |
| Income   |       | Î       |         |
| Premiums earned on insurance contracts   |       | 7 510   | 8 544   |
| Premiums earned on investment contracts with discretionary participation                           |       | 108     | 166     |
| Premiums ceded to reinsurers   |       | -110    | -153    |
| Net earned premiums  | 5     | 7 508   | 8 557   |
| Policy fees earned on insurance contracts  |       | 25      | 26      |
| Policy fees earned on investment and unit-linked contracts   |       | 86      | 100     |
| Net earned policy fees   | 5     | 111     | 126     |
| Commission income  | 6     | 450     | 350     |
| Investment income  | 4, 6  | 2 148   | 2 400   |
| Net gains/losses on financial assets   | 4, 6  | 441     | -2 266  |
| Net gains/losses on financial instruments at fair value through profit or loss                     | 4, 6  | -575    | 1 040   |
| Net gains/losses on investment property  | 4     | 95      | 99      |
| Other income   | 6     | -4      | 112     |
| Total income   |       | 10 174  | 10 418  |
| Expenses   |       |         |         |
| Benefits and claims under insurance contracts  |       | -7 357  | -8 393  |
| Benefits and claims under investment contracts with discretionary participation                    |       | -111    | -166    |
| Benefits and claims recovered from reinsurers  |       | 22      | 100     |
| Net insurance benefits and claims  | 6     | -7 446  | -8 459  |
| Policyholder participation   |       | -651    | -77     |
| Interest expense   | 6     | -180    | -199    |
| Commission expense   | 6     | -476    | -385    |
| Employee benefits expense  | 6     | -500    | -477    |
| Depreciation and amortisation expense  | 6     | -313    | -231    |
| Impairment of property and equipment and intangible assets   |       | 0       | -5      |
| Other expenses   | 6     | -357    | -358    |
| Total expenses   |       | -9 923  | -10 191 |
| Profit from operations   |       | 251     | 227     |
| Borrowing costs  |       | -81     | -93     |
| Share of results of associates   | 4     | 6       | 8       |
| Profit before income tax   |       | 176     | 142     |
| Income tax expense   | 7     | -4      | 10      |
| Net profit from continuing operations  |       | 172     | 152     |
|  |       |         |         |
| Discontinued operations  |       | ĵ       |         |
| Net result from discontinued operations  | 19    | -33     | 1 485   |
|  |       |         |         |
| Net profit   |       | 139     | 1 637   |
|  |       |         |         |
| Net profit attributable to   |       | Î       |         |
| equity holders of Swiss Life Holding   |       | 142     | 1 638   |
| non-controlling interests  |       | -3      | -1      |
| Net profit   | -     | 139     | 1 637   |
| Earnings per share from continuing operations attributable to equity holders of Swiss Life Holding |       |         |         |
| Basic earnings per share (in CHF)  |       | 5.64    | 4.65    |
| Diluted earnings per share (in CHF)  |       | 5.62    | 4.62    |
| Earnings per share attributable to equity holders of Swiss Life Holding                            |       |         |         |
| Zarmings per smare active active to equity moraters or smass zine i roraning                       |       |         |         |
| Basic earnings per share (in CHF)  |       | 4.58    | 49.71   |

# Condensed Consolidated Statement of Comprehensive Income (unaudited)

### Consolidated statement of comprehensive income for the half-years ended 30 June

| In CHF million  | 2009 HY | 2008 HY |
|---|---------|---------|
| Net profit  | 139     | 1 637   |
|   |         |         |
| Other comprehensive income  |         |         |
| Exchange differences on translating foreign operations                            | 86      | -105    |
| Financial assets available for sale   | -420    | -2 494  |
| Revaluation surplus on owner-occupied property transferred to investment property | -       | 8       |
| Share of other comprehensive income of associates                                 | 0       | 0       |
| Financial assets held for sale  | -       | 158     |
| Financial assets reclassified   | 111     | -       |
| Policyholder participation  | 20      | 485     |
| Shadow accounting   | 83      | 142     |
| Income tax relating to other comprehensive income                                 | 33      | 265     |
| Net other comprehensive income  | -87     | -1 541  |
| Total net comprehensive income  | 52      | 96      |
| Total net comprehensive income attributable to                                    |         |         |
| Equity holders of Swiss Life Holding  | 53      | 99      |
| Non-controlling interests   | -1      | -3      |
| Total net comprehensive income  | 52      | 96      |

# Condensed Consolidated Balance Sheet (unaudited)

## Consolidated balance sheet

| In CHF million Notes                                    | 30.06.2009 | 31.12.2008 |
|---|------------|------------|
|   |            |            |
| Assets  | ĺ          |            |
| Cash and cash equivalents                               | 10 098     | 9 408      |
| Derivatives   | 399        | 1 349      |
| Assets held for sale                                    | 47         | 4          |
| Financial assets at fair value through profit or loss   | 17 686     | 16 916     |
| Financial assets available for sale                     | 46 729     | 43 163     |
| Loans and receivables 10                                | 36 753     | 37 029     |
| Financial assets held to maturity 11                    | 6 745      | 7 159      |
| Investment property                                     | 13 253     | 12 663     |
| Investments in associates 12                            | 71         | 437        |
| Reinsurance assets 16                                   | 415        | 447        |
| Property and equipment                                  | 712        | 802        |
| Intangible assets including intangible insurance assets | 4 789      | 4 651      |
| Current income tax assets                               | 13         | 11         |
| Deferred income tax assets                              | 112        | 97         |
| Other assets  | 553        | 655        |
| Total assets  | 138 375    | 134 791    |

### Consolidated balance sheet

| In CHF million   | Notes | 30.06.2009 | 31.12.2008 |
|--|-------|------------|------------|
| 1.190  |       | -          |            |
| Liabilities and equity                                     |       |            |            |
| Liabilities  |       |            | 246        |
| Derivatives  |       | 388        | 346        |
| Liabilities associated with assets held for sale           |       | 27         |            |
| Financial liabilities at fair value through profit or loss | 8     | 12 625     | 10 805     |
| Investment contracts                                       | 14    | 11 649     | 11 135     |
| Borrowings   | 15    | 3 128      | 3 123      |
| Other financial liabilities                                |       | 5 234      | 6 747      |
| Insurance liabilities                                      | 16    | 93 491     | 91 024     |
| Policyholder participation liabilities                     |       | 1 713      | 1 422      |
| Employee benefit liabilities                               | 17    | 2 040      | 2 010      |
| Current income tax liabilities                             |       | 255        | 229        |
| Deferred income tax liabilities                            |       | 585        | 648        |
| Provisions   |       | 79         | 93         |
| Other liabilities  |       | 368        | 557        |
| Total liabilities  |       | 131 582    | 128 139    |
| Equity   |       |            |            |
| Share capital  |       | 596        | 596        |
| Share premium  |       | 2 363      | 2 690      |
| Treasury shares  |       | -750       | -1 167     |
| Foreign currency translation differences                   |       | -111       | -195       |
| Gains/losses recognised directly in equity                 |       | -618       | -445       |
| Retained earnings  |       | 5 272      | 5 130      |
| Total shareholders' equity                                 |       | 6 752      | 6 609      |
| Non-controlling interests                                  |       | 41         | 43         |
| Total equity   |       | 6 793      | 6 652      |
|  |       |            |            |
| Total liabilities and equity                               |       | 138 375    | 134 791    |

# Condensed Consolidated Statement of Cash Flow (unaudited)

## Consolidated statement of cash flow for the half-years ended 30 June

| In CHF million Notes   | 2009 HY | 2008 HY |
|--|---------|---------|
|  |         |         |
| Total net cash flows from operating activities                 | 593     | 1 734   |
| Cash flows from investing activities                           |         |         |
| Purchases of investments in associates                         | -1      | -31     |
| Sales of investments in associates                             | 123     | _       |
| Dividends received from associates                             | 5       | 9       |
| Purchases of property and equipment                            | -18     | -141    |
| Sales of property and equipment                                | 0       | 2       |
| Purchases of computer software and other intangible assets     | -3      | -3      |
| Acquisitions of non-controlling interests                      | -7      | _       |
| Acquisitions of subsidiaries, net of cash and cash equivalents | -13     | -977    |
| Disposals of subsidiaries, net of cash and cash equivalents    | -       | 4 112   |
| Total net cash flows from investing activities                 | 86      | 2 971   |
|  |         |         |
| Cash flows from financing activities                           | İ       |         |
| Issuance of other debt instruments                             | 2       | 28      |
| Repurchase of debt instruments                                 | -14     | _       |
| Redemption of debt instruments                                 | -16     | -521    |
| Purchases of treasury shares                                   | -94     | -286    |
| Sales of treasury shares                                       | 184     | 142     |
| Borrowing costs paid   | -99     | -109    |
| Dividends paid to non-controlling interests                    | 0       | -5      |
| Total net cash flows from financing activities                 | -37     | -751    |
|  |         |         |
| Total change in cash and cash equivalents                      | 642     | 3 954   |
|  |         |         |
| Cash and cash equivalents as at 1 January                      | 9 408   | 4 555   |
| Classification as assets held for sale                         | 0       | _       |
| Foreign currency translation differences                       | 48      | -17     |
| Total change in cash and cash equivalents                      | 642     | 3 954   |
| Cash and cash equivalents as at end of period                  | 10 098  | 8 492   |

## Condensed Consolidated Statement of Changes in Equity (unaudited)

### Consolidated statement of changes in equity for the half-year ended 30 June 2009

| In CHF million                            | Share<br>capital | Share<br>premium | Treasury<br>shares | Foreign<br>currency<br>trans-<br>lation<br>differ-<br>ences | Gains/<br>losses<br>recog-<br>nised<br>directly<br>in equity | Retained<br>earnings | Total<br>share-<br>holders'<br>equity | Non-<br>controlling<br>interests | Total<br>equity |
|---|------------------|------------------|--------------------|---|--|----------------------|---------------------------------------|----------------------------------|-----------------|
| Balance as at 1 January                   | 596              | 2 690            | -1 167             | -195  | -445   | 5 130                | 6 609                                 | 43                               | 6 652           |
| Total net comprehensive income            | -                | -                | -                  | 84  | -173   | 142                  | 53                                    | -1                               | 52              |
| Equity-settled share-based payments       | _                | 0                | -                  | -   | -  | _                    | 0                                     | 0                                | 0               |
| Purchases of treasury shares              | _                | -                | -94                | -   | -  | _                    | -94                                   | -                                | -94             |
| Sales of treasury shares                  | _                | -327             | 511                | -   | -  | _                    | 184                                   | -                                | 184             |
| Acquisitions of subsidiaries              | _                | -                | -                  | -   | -  | _                    | _                                     | 1                                | 1               |
| Acquisitions of non-controlling interests | _                | _                | _                  | _   | _  | _                    | _                                     | -2                               | -2              |
| Dividends                                 | -                | -                | -                  | -   | -  | _                    | _                                     | 0                                | 0               |
| Balance as at end of period               | 596              | 2 363            | -750               | -111  | -618   | 5 272                | 6 752                                 | 41                               | 6 793           |

### Consolidated statement of changes in equity for the half-year ended 30 June 2008

| In CHF million                      | Share<br>capital | Share<br>premium | Treasury<br>shares | Foreign<br>currency<br>trans-<br>lation<br>differ-<br>ences | Gains/<br>losses<br>recog-<br>nised<br>directly<br>in equity | Retained<br>earnings | Total<br>share-<br>holders'<br>equity | Non-<br>controlling<br>interests | Total<br>equity |
|-------------------------------------|------------------|------------------|--------------------|---|--|----------------------|---------------------------------------|----------------------------------|-----------------|
| Balance as at 1 January             | 1 189            | 2 612            | -618               | 123   | -809   | 4 780                | 7 277                                 | 57                               | 7 334           |
| Total net comprehensive income      | -                | -                | _                  | -102  | -1 437   | 1 638                | 99                                    | -3                               | 96              |
| Conversion of convertible debt      | 0                | 2                | -                  | -   | -  | -                    | 2                                     | -                                | 2               |
| Obligation to purchase own shares   | -                | -12              | _                  | -   | -  | -                    | -12                                   | -                                | -12             |
| Equity-settled share-based payments | -                | 6                | -                  | -   | -  | -                    | 6                                     | -                                | 6               |
| Purchases of treasury shares        | _                | _                | -286               | _   | _  | _                    | -286                                  | _                                | -286            |
| Sales of treasury shares            | -                | -8               | 150                | _   | _  | _                    | 142                                   | _                                | 142             |
| Disposals of subsidiaries           | -                | _                | 12                 | _   | _  | _                    | 12                                    | -17                              | -5              |
| Acquisitions of subsidiaries        | -                | _                | _                  | _   | _  | _                    | -                                     | 14                               | 14              |
| Dividends                           | _                | _                | _                  | _   | _  | _                    | -                                     | -5                               | -5              |
| Balance as at end of period         | 1 189            | 2 600            | -742               | 21  | -2 246   | 6 418                | 7 240                                 | 46                               | 7 286           |

# Condensed Notes to the Consolidated Financial Statements (unaudited) 1 General Information

The Swiss Life Group is one of Europe's leading providers of life insurance and pension solutions. In Switzerland, France and Germany, the Group offers individuals and corporations comprehensive advice and a broad range of products through its own sales force as well as brokers and banks. Swiss Life provides international corporations with employee benefits solutions from a single source, and is one of the global leaders in structured life and pension products for international high net worth individuals. The AWD Group has been part of the Swiss Life Group since 2008. Hanover-based AWD is one of the leading European financial services providers in the medium and high-income client segments and offers its clients personal and holistic financial planning in ten countries.

#### 2 Summary of Significant Accounting Policies

The half-year financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies used in the preparation of the interim financial statements are consistent with those used in the financial statements for the year ended 31 December 2008, except for the changes in accounting policies as described below.

These interim financial statements should be read in conjunction with the 2008 annual financial statements.

**CHANGES IN ACCOUNTING POLICIES** | In March 2007, the International Accounting Standards Board issued a revised IAS 23 Borrowing Costs which removes the option of immediately recognising as an expense borrowing costs relating to assets which take a substantial period of time to get ready for use or sale. The revised Standard applies to borrowing costs relating to qualifying assets for which the commencement date for capitalisation is on or after 1 January 2009. The revised Standard does not impact the Swiss Life Group, as it was already the Group's accounting policy to capitalise borrowing costs directly attributable to the construction or acquisition of a qualifying asset as part of the cost of that asset.

In September 2007, the International Accounting Standards Board issued a revised version of IAS 1 Presentation of Financial Statements. The revised Standard gives preparers of financial statements the option of presenting income and expense items and components of other comprehensive income, either in a single statement of comprehensive income with subtotals, or in two separate statements (a separate income statement followed by a statement of comprehensive income). This enables readers to analyse changes in equity resulting from transactions with owners in their capacity as owners (such as dividends) separately from "non-owner" changes (such as transactions with third parties). The revised Standard came into effect for the annual periods beginning on 1 January 2009. The Swiss Life Group has elected to present two separate statements: a separate income statement and a statement of comprehensive income.

As part of the annual improvement project, the International Accounting Standards Board issued an amendment to IAS 40 Investment Property and a consequential amendment to IAS 16 Property, Plant and Equipment in May 2008. Property under construction or development for future use as investment property falls within the scope of IAS 40. As the Swiss Life Group applies the fair value model for investment property, such property is measured at fair value. Where fair value of investment property under construction is not reliably measurable, the property is measured at cost until the date construction is completed or the date at which fair value becomes reliably measurable, whichever is earliest. The amendments apply for annual periods beginning on 1 January 2009. The adoption of this amendment led to a reclassification of property and equipment to investment property of CHF 92 million as at 1 January 2009.

#### 2 Summary of Significant Accounting Policies (continued)

In March 2009, the International Accounting Standards Board clarified the accounting treatment for embedded derivatives when reclassifying financial instruments. The amendments to IFRIC 9 Reassessment of Embedded Derivatives and IAS 39 Financial Instruments: Recognition and Measurement require the assessment of all embedded derivatives on reclassification of a financial asset out of the "at fair value through profit or loss" category. If necessary, the embedded derivatives are accounted for separately. The amendments apply retrospectively for annual periods ending on or after 30 June 2009. As the Swiss Life Group has not reclassified any financial assets out of the "at fair value through profit or loss" category, the amendments are not currently relevant.

In March 2009, the International Accounting Standards Board issued amendments to IFRS 7 Financial Instruments: Disclosures. The amendments relate to enhanced disclosures about fair value measurements and liquidity risk. One of the main changes it involves is that existing IFRS 7 fair value disclosures should be made separately for each class of financial instruments. A three-level hierarchy for fair values is established: level 1 – quoted prices; level 2 – observable inputs to fair value measurements; and level 3 – unobservable inputs to fair value measurements. A maturity analysis should be made for derivative financial liabilities. The amendments are effective for annual periods beginning on or after 1 January 2009. However, an entity will not be required to provide comparative information in the first year of application. The Swiss Life Group will apply the new disclosure requirements for the first time in the financial statements covering the annual period 2009.

The following amendments to Standards and new Interpretations are mandatory for the first time for the financial year beginning on 1 January 2009, but are not currently relevant for the Swiss Life Group:

IFRIC 13 Customer Loyalty Programmes

IFRS 2 Share-based Payment - Amendment relating to vesting conditions and cancellations

IAS 1 Presentation of Financial Statements and IAS 32 Financial Instruments: Presentation - Amendments relating to disclosure of puttable instruments and obligations arising on liquidation

IFRIC 15 Agreements for the construction of real estate

IFRIC 16 Hedges of a net investment in a foreign operation

Annual improvements to IFRS as published in May 2008, except for the amendment to IAS 40 Investment Property and IAS 16 Property, Plan and Equipment, described above.

**RELATED PARTY TRANSACTIONS** | Transactions with subsidiaries have been eliminated on consolidation. No major transactions with other related parties have been entered into in the period under review.

**FUNCTIONAL AND PRESENTATION CURRENCY** | Items included in the Group's financial statements are measured using the currency of the primary economic environment in which the Group's entities operate (the "functional currency"). The consolidated financial statements are presented in millions of Swiss francs (CHF), which is the Group's presentation currency.

#### 2 Summary of Significant Accounting Policies (continued)

#### **FOREIGN CURRENCY EXCHANGE RATES**

|                            |            |            | Average | Average |
|----------------------------|------------|------------|---------|---------|
|                            | 30.06.2009 | 31.12.2008 | 2009 HY | 2008 HY |
| 1 British pound (GBP)      | 1.7927     | 1.5413     | 1.6841  | 2.0745  |
| 1 Croatian kuna (HRK)      | 0.2099     | 0.2036     | 0.2043  | 0.2212  |
| 1 Czech koruna (CZK)       | 0.0588     | 0.0562     | 0.0557  | 0.0639  |
| 1 Euro (EUR)               | 1.5255     | 1.4915     | 1.5061  | 1.6060  |
| 100 Hungarian forint (HUF) | 0.5598     | 0.5625     | 0.5220  | 0.6350  |
| 100 Polish zloty (PLN)     | 33.9600    | 35.9400    | 33.8170 | 46.0960 |
| 1 Romanian new leu (RON)   | 0.3629     | 0.3732     | 0.3574  | 0.4395  |
| 1 Singapore dollar (SGD)   | 0.7468     | 0.7345     | 0.7570  | 0.7569  |
| 1 Slovak koruna (SKK)      | n. a.      | 0.0495     | n. a.   | 0.0500  |
| 1 US dollar (USD)          | 1.0799     | 1.0608     | 1.1293  | 1.0506  |

#### 3 Segment Information

Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by management in deciding how to allocate resources and in assessing performance.

The accounting policies for the segments are the same as those described in the Summary of Significant Accounting Policies section. Inter-segmental services and transfers of assets and liabilities are treated as if the transactions were with third parties, i.e. at market prices applicable at the time of the transaction.

Corporate costs were not allocated to the individual segments as they consist of general administrative expenses and head office expenses that relate to the Swiss Life Group as a whole.

The reportable segments have been identified based on information about the components of the entity that management uses to make decisions about operating matters. The information provided to management focuses on the category of product lines and services. The organisational and management structure within the insurance business is geographical. The reportable segments have therefore been identified as follows:

- Insurance Switzerland
- Insurance France
- Insurance Germany
- Insurance Other
- Investment Management
- AWD
- Other
- Insurance (Discontinued)
- Banking (Discontinued)

The insurance segments primarily consist of life insurance operations. These operations offer a broad range of life, pension, annuity and investment-type policies to both groups and individuals, including accident, health and disability coverage. The Group's strategy focuses primarily on life and pensions in a number of key European markets, such as Switzerland, France, Germany, Luxembourg and Liechtenstein. The insurance segments also include a number of companies which hold investments primarily pertaining to life insurance.

Non-life operations involve operations in France and mainly include property and casualty, liability and motor insurance.

"Insurance Other" comprises insurance operations in Liechtenstein, Luxembourg, Singapore and Dubai, as well as payment protection insurance.

"Investment Management" refers to the management of assets for institutional clients and the Group's insurance business, as well as the provision of expert advice for such clients.

"AWD" comprises the Hanover-based AWD Group, which was acquired by the Swiss Life Group on 19 March 2008. The AWD Group specialises in personal and holistic financial planning for medium and high-income customer segments. The Proventus Group, which was acquired in November 2008, is also included in this segment.

"Other" refers principally to various finance and service companies.

The insurance operations in the Netherlands and Belgium, which were disposed of on 29 April 2008, are presented as a separate segment "Insurance (Discontinued)".

Banca del Gottardo, Lugano, was disposed of on 7 March 2008. For the purposes of segment reporting, Banca del Gottardo, Lugano, is presented as a separate segment "Banking (Discontinued)".

The statement of income and the balance sheet for the segments are provided on the pages below:

# Statement of income for the half-year ended 30 June 2009

| Г   |                          |                     |                      |                    |                          |  |
|---|--------------------------|---------------------|----------------------|--------------------|--------------------------|--|
| In CHF million  | Insurance<br>Switzerland | Insurance<br>France | Insurance<br>Germany | Insurance<br>Other | Investment<br>Management |  |
| Income  |                          |                     |                      |                    |                          |  |
| Premiums earned on insurance contracts                  | 5 147                    | 1 509               | 810                  | 52                 | -                        |  |
| Premiums earned on investment contracts with            |                          |                     |                      |                    |                          |  |
| discretionary participation                             | 100                      | 8                   | _                    | _                  | -                        |  |
| Premiums ceded to reinsurers                            | -6                       | -91                 | -3                   | -18                | -                        |  |
| Net earned premiums                                     | 5 241                    | 1 426               | 807                  | 34                 | -                        |  |
| Policy fees earned on insurance contracts               | 7                        | 18                  | -                    | -                  | -                        |  |
| Policy fees earned on investment and unit-linked        |                          |                     |                      |                    |                          |  |
| contracts   | 8                        | 40                  | 6                    | 32                 | -                        |  |
| Net earned policy fees                                  | 15                       | 58                  | 6                    | 32                 |                          |  |
| Commission income                                       | 21                       | 29                  | 14                   | 1                  | 118                      |  |
| Investment income                                       | 1 364                    | 350                 | 411                  | 17                 | 1                        |  |
| Net gains/losses on financial assets                    | 481                      | -19                 | -20                  | 0                  | 0                        |  |
| Net gains/losses on financial instruments at fair value |                          |                     |                      |                    |                          |  |
| through profit or loss                                  | -531                     | -20                 | -25                  | 0                  |                          |  |
| Net gains/losses on investment property                 | 48                       | 49                  | -2                   | _                  | _                        |  |
| Other income  | -26                      | 7                   | 9                    | 3                  | 1                        |  |
| Total income  | 6 613                    | 1 880               | 1 200                | 87                 | 120                      |  |
| of which inter-segment                                  | 21                       | 0                   | 2                    | -4                 | 83                       |  |
| Expenses  |                          |                     |                      |                    |                          |  |
| Benefits and claims under insurance contracts           | -5 427                   | -1 032              | -876                 | -24                | -                        |  |
| Benefits and claims under investment contracts          |                          |                     |                      |                    |                          |  |
| with discretionary participation                        | -106                     | -5                  | _                    | _                  | _                        |  |
| Benefits and claims recovered from reinsurers           | 4                        | 15                  | -2                   | 7                  | -                        |  |
| Net insurance benefits and claims                       | -5 529                   | -1 022              | -878                 | -17                | -                        |  |
| Policyholder participation                              | -428                     | -114                | -101                 | -8                 | -                        |  |
| Interest expense  | -60                      | -104                | -8                   | -10                | 0                        |  |
| Commission expense                                      | -118                     | -160                | -53                  | -15                | -11                      |  |
| Employee benefits expense                               | -160                     | -124                | -46                  | -23                | -47                      |  |
| Depreciation and amortisation expense                   | -80                      | -149                | -57                  | -4                 | 0                        |  |
| Impairment of property and equipment and                |                          |                     |                      |                    |                          |  |
| intangible assets                                       | _                        | _                   | 0                    | _                  | _                        |  |
| Other expenses  | -45                      | -137                | -26                  | -24                | -27                      |  |
| Total expenses  | -6 420                   | -1 810              | -1 169               | -101               | -85                      |  |
| of which inter-segment                                  | -56                      | -6                  | -34                  | -11                | -14                      |  |
| Segment result  | 193                      | 70                  | 31                   | -14                | 35                       |  |
| of which inter-segment                                  | -35                      | -6                  | -32                  | -15                | 69                       |  |
| Unallocated corporate costs                             |                          |                     |                      |                    |                          |  |
| Result from operations                                  |                          |                     |                      |                    |                          |  |
|   | -84                      | 0                   | -3                   | -3                 |                          |  |
| Borrowing costs   |                          |                     |                      |                    | <del>_</del>             |  |
| Share of results of associates                          | 1                        | 4                   | 0                    | 0                  |                          |  |
| Income tax expense                                      |                          |                     |                      |                    |                          |  |
| Net result  |                          |                     |                      |                    |                          |  |

| Continuing operations | Less:<br>discontinued<br>operations | Total  | Eliminations | Banking<br>(Discontinued) | Insurance<br>(Discontinued) | Other    | AWD  |
|-----------------------|-------------------------------------|--------|--------------|---------------------------|-----------------------------|----------|------|
|                       |                                     |        |              |                           |                             |          |      |
| 7 510                 | <b>-</b> ,                          | 7 510  | -8           | _                         |                             | _        | _    |
| 108                   |                                     | 108    | _            |                           |                             |          |      |
| -110                  |                                     | -110   | 8            |                           |                             |          |      |
| 7 508                 | _                                   | 7 508  | 0            | _                         | _                           | _        | -    |
| 25                    | -                                   | 25     | -            | -                         | -                           | -        | -    |
| 86                    | _                                   | 86     | _            | _                         | _                           | _        | _    |
| 111                   | _                                   | 111    | _            | _                         | _                           | _        | _    |
| 450                   | _                                   | 450    | -120         | -                         | _                           | 4        | 383  |
| 2 148                 | _                                   | 2 148  | -23          | _                         | _                           | 27       | 1    |
| 441                   | -                                   | 441    | _            | -                         | -                           | 0        | -1   |
| -575                  | _                                   | -575   | _            | _                         | _                           | 1        | 0    |
| 95                    |                                     | 95     |              |                           |                             | 0        |      |
| -4                    | 33                                  | -37    | -5           | -33                       | _                           | -3       | 10   |
| 10 174                | 33                                  | 10 141 | -148         | -33                       | _                           | 29       | 393  |
|                       |                                     |        | -148         | _                         | -                           | 21       | 25   |
|                       |                                     |        |              |                           |                             |          |      |
| -7 357                | -                                   | -7 357 | 2            | -                         | _                           | _        | -    |
| -111                  | _                                   | -111   | -            | _                         | _                           | _        | -    |
| 22                    | -                                   | 22     | -2           | -                         | -                           | -        | -    |
| -7 446                | -                                   | -7 446 | 0            | _                         | -                           | -        | -    |
| -651                  | _                                   | -651   | 0            |                           | _                           | _        |      |
| -180                  | -                                   | -180   | 3            | -                         | -                           | -1       | 0    |
| -476                  |                                     | -476   | 113          | _                         | _                           | -2       | -230 |
| -485                  |                                     | -485   | 0            | <b>-</b> -                | _                           | 0        | -85  |
| -313                  |                                     | -313   |              |                           |                             | 0        | -23  |
| 0                     | -                                   | 0      | _            | _                         | _                           | _        | -    |
| -340                  |                                     | -340   | 9            |                           |                             | -7       | -83  |
| -9 891                | -                                   | -9 891 | 125          | -                         | -                           | -10      | -421 |
|                       |                                     |        | 125          | _                         | _                           | -4       | 0    |
| 283                   | 33                                  | 250    | -23          | -33                       | _                           | 19       | -28  |
|                       |                                     |        | -23          | _                         | -                           | 17       | 25   |
|                       |                                     |        |              |                           |                             |          |      |
| -32                   | _                                   | -32    |              |                           |                             |          |      |
| 251                   | 33                                  | 218    |              |                           |                             |          |      |
| -81                   | _                                   | -81    | 23           |                           | _                           | -14      | -    |
| 6                     | -                                   | 6      | -            | _                         | _                           | 1        | -    |
| -4                    | - 22                                | -4     |              |                           |                             |          |      |
| 172                   | 33                                  | 139    |              |                           |                             | <u> </u> |      |

# Statement of income for the half-year ended 30 June 2008

| In CHF million  | Insurance<br>Switzerland | Insurance<br>France | Insurance<br>Germany | Insurance<br>Other | Investment<br>Management |  |
|---|--------------------------|---------------------|----------------------|--------------------|--------------------------|--|
| Income  |                          |                     |                      |                    |                          |  |
| Premiums earned on insurance contracts                  | 5 635                    | 2 025               | 855                  | 40                 | _                        |  |
| Premiums earned on investment contracts with            |                          |                     |                      |                    |                          |  |
| discretionary participation                             | 162                      | 4                   | -                    | -                  | -                        |  |
| Premiums ceded to reinsurers                            | -7                       | -96                 | -37                  | -22                | -                        |  |
| Net earned premiums                                     | 5 790                    | 1 933               | 818                  | 18                 | _                        |  |
| Policy fees earned on insurance contracts               | 5                        | 21                  | _                    | _                  | _                        |  |
| Policy fees earned on investment and unit-linked        |                          |                     |                      |                    |                          |  |
| contracts   | 7                        | 50                  | 9                    | 34                 | -                        |  |
| Net earned policy fees                                  | 12                       | 71                  | 9                    | 34                 | -                        |  |
| Commission income                                       | 24                       | 18                  | 14                   | 0                  | 131                      |  |
| Investment income                                       | 1 576                    | 373                 | 434                  | 14                 | 3                        |  |
| Net gains/losses on financial assets                    | -2 173                   | -6                  | -91                  | 0                  | 0                        |  |
| Net gains/losses on financial instruments at fair value |                          |                     |                      |                    |                          |  |
| through profit or loss                                  | 1 185                    | -192                | 49                   | -1                 | -                        |  |
| Net gains/losses on investment property                 | 77                       | 26                  | -4                   | 0                  | -                        |  |
| Other income  | 102                      | 15                  | 2                    | -2                 | 1                        |  |
| Total income  | 6 593                    | 2 238               | 1 231                | 63                 | 135                      |  |
| of which inter-segment                                  | 64                       | -1                  | 0                    | -4                 | 85                       |  |
|   |                          |                     |                      |                    |                          |  |
| Expenses  |                          |                     |                      |                    |                          |  |
| Benefits and claims under insurance contracts           | -5 829                   | -1 584              | -959                 | -22                | -                        |  |
| Benefits and claims under investment contracts          |                          |                     |                      |                    |                          |  |
| with discretionary participation                        | -160                     | -6                  | _                    | _                  | -                        |  |
| Benefits and claims recovered from reinsurers           | 4                        | 49                  | 36                   | 14                 | -                        |  |
| Net insurance benefits and claims                       | -5 985                   | -1 541              | -923                 | -8                 | -                        |  |
| Policyholder participation                              | -74                      | 75                  | -80                  | 2                  | -                        |  |
| Interest expense  | -76                      | -110                | -9                   | -7                 | 0                        |  |
| Commission expense                                      | -103                     | -158                | -51                  | -23                | -20                      |  |
| Employee benefits expense                               | -159                     | -125                | -52                  | -22                | -46                      |  |
| Depreciation and amortisation expense                   | -5                       | -148                | -62                  | -2                 | -1                       |  |
| Impairment of property and equipment and                |                          |                     |                      |                    |                          |  |
| intangible assets                                       | -2                       | -                   | -2                   | -                  | -                        |  |
| Other expenses  | -69                      | -131                | -33                  | -24                | -20                      |  |
| Total expenses  | -6 473                   | -2 138              | -1 212               | -84                | -87                      |  |
| of which inter-segment                                  | -88                      | -2                  | -17                  | -17                | -13                      |  |
|   | 120                      | 100                 | 10                   | 21                 | 40                       |  |
| Segment result  | 120                      | 100                 | 19                   | -21                | 48                       |  |
| of which inter-segment                                  | -24                      | -3                  | -17                  | -21                | 72                       |  |
| Unallocated corporate costs                             |                          |                     |                      |                    |                          |  |
| Result from operations                                  |                          |                     |                      |                    |                          |  |
| Borrowing costs   | -89                      | -5                  | -1                   | -5                 | _                        |  |
|   | 1                        | 5                   | 0                    | 0                  | _                        |  |
| Share of results of associates                          |                          |                     |                      |                    |                          |  |
| Share of results of associates Income tax expense       | <u>'</u>                 |                     |                      |                    |                          |  |

| Continuing operations | Less:<br>discontinued<br>operations | Total   | Eliminations | Banking<br>(Discontinued) | Insurance<br>(Discontinued) | Other | AWD      |
|-----------------------|-------------------------------------|---------|--------------|---------------------------|-----------------------------|-------|----------|
|                       |                                     |         |              |                           |                             |       |          |
| 8 544                 | -782                                | 9 326   | -11          | -                         | 782                         | -     | -        |
| 166                   | _                                   | 166     | _            | _                         | _                           | _     | _        |
| -153                  | 5                                   | -158    | 11           | _                         | -7                          | _     | _        |
| 8 557                 | -777                                | 9 334   | 0            | -                         | 775                         | -     | -        |
| 26                    | -4                                  | 30      | -            | -                         | 4                           | -     | -        |
| 100                   | 52                                  | 152     |              |                           | £2                          |       |          |
| 100<br>126            | -53<br>-57                          | 153     |              |                           | 53                          |       | <u>-</u> |
| 350                   | -37<br>-44                          | 394     | -101         | 35                        | 15                          | 5     | 253      |
| 2 400                 | -337                                | 2 737   | -31          | 63                        | 275                         | 27    | 3        |
| -2 266                | 109                                 | -2 375  | -            | -118                      | 9                           | 4     | 0        |
|                       |                                     |         |              |                           |                             |       |          |
| 1 040                 | -55                                 | 1 095   | _            | 28                        | 27                          | -1    | 0        |
| 99                    | 0                                   | 99      | -            | -                         | 0                           | -     | -        |
| 112                   | -1 730                              | 1 842   | 0            | 690                       | 1 038                       | -11   | 7        |
| 10 418                | -2 891                              | 13 309  | -132         | 698                       | 2 196                       | 24    | 263      |
|                       |                                     |         | -132         | 5                         | -2                          | -17   | 2        |
|                       |                                     |         |              |                           |                             |       |          |
| -8 393                | 919                                 | -9 312  | 1            | _                         | -919                        | _     | -        |
| -166                  | -                                   | -166    | _            | _                         | -                           | _     | _        |
| 100                   | -2                                  | 102     | -3           | -                         | 2                           | -     | -        |
| -8 459                | 917                                 | -9 376  | -2           |                           | -917                        | -     | -        |
| -77                   | -1                                  | -76     | -1           | -                         | 2                           | -     | -        |
| -199                  | 76                                  | -275    | 10           | -49                       | -34                         | 0     | 0        |
| -385                  | 25                                  | -410    | 96           | -4                        | -24                         | -1    | -122     |
| -463                  | 91                                  | -554    | -1           | -30                       | -61                         | -2    | -56      |
| -231                  | 28                                  | -259    | -            | -                         | -28                         | _     | -13      |
| -5                    | 0                                   | -5      | _            | =                         | 0                           | _     | -1       |
| -344                  | 53                                  | -397    | 7            | -20                       | -36                         | -5    | -66      |
| -10 163               | 1 189                               | -11 352 | 109          | -103                      | -1 098                      | -8    | -258     |
|                       |                                     |         | 109          | -10                       | -2                          | 40    | 0        |
|                       |                                     |         |              |                           |                             |       |          |
| 255                   | -1 702                              | 1 957   | -23          | 595                       | 1 098                       | 16    | 5        |
|                       |                                     |         | -23          | -5                        | -4                          | 23    | 2        |
| -28                   |                                     | -28     |              |                           |                             |       |          |
| 227                   | -1 702                              | 1 929   |              |                           |                             |       |          |
| -93                   | 1                                   | -94     | 23           | -1                        | -2                          | -14   | -        |
| 8                     | -1                                  | 9       | _            | _                         | 1                           | 2     | _        |
| 10                    | 217                                 | -207    |              |                           |                             |       |          |
| 152                   | -1 485                              | 1 637   |              |                           |                             |       |          |

## Balance sheet as at 30 June 2009

| In CHF million   | Insurance<br>Switzerland | Insurance<br>France | Insurance<br>Germany |  |
|--|--------------------------|---------------------|----------------------|--|
|  |                          |                     |                      |  |
| Assets   |                          |                     |                      |  |
| Cash and cash equivalents                                  | 5 176                    | 787                 | 321                  |  |
| Derivatives  | 301                      | 13                  | 95                   |  |
| Assets held for sale                                       | 2                        | 45                  | 0                    |  |
| Financial assets at fair value through profit or loss      | 2 012                    | 7 660               | 700                  |  |
| Financial assets available for sale                        | 29 119                   | 11 948              | 4 614                |  |
| Loans and receivables                                      | 21 882                   | 1 522               | 13 259               |  |
| Financial assets held to maturity                          | 4 677                    | 1 999               | 66                   |  |
| Investment property  | 10 930                   | 1 510               | 788                  |  |
| Reinsurance assets   | 30                       | 328                 | 41                   |  |
| Property and equipment                                     | 384                      | 165                 | 89                   |  |
| Intangible assets including intangible insurance assets    | 1 176                    | 546                 | 1 561                |  |
| Other assets   | 572                      | 19                  |                      |  |
| Segment assets   | 76 261                   | 26 542              | 21 534               |  |
| Investments in associates                                  |                          |                     |                      |  |
| Income tax assets  |                          |                     |                      |  |
| Total assets   |                          |                     |                      |  |
|  |                          |                     |                      |  |
| Liabilities and equity                                     |                          |                     |                      |  |
| Liabilities  |                          |                     |                      |  |
| Derivatives  | 343                      | 13                  | 33                   |  |
| Liabilities associated with assets held for sale           | -                        | 27                  | _                    |  |
| Financial liabilities at fair value through profit or loss | 1 067                    | 1 450               | 345                  |  |
| Investment contracts                                       | 1 012                    | 10 034              | 104                  |  |
| Other financial liabilities                                | 2 970                    | 1 370               | 630                  |  |
| Insurance liabilities                                      | 62 714                   | 11 839              | 18 710               |  |
| Policyholder participation liabilities                     | 878                      | 97                  | 732                  |  |
| Employee benefit liabilities                               | 1 874                    | 42                  | 44                   |  |
| Provisions   | 26                       | 36                  | 11                   |  |
| Other liabilities  | 253                      | 25                  | 0                    |  |
| Segment liabilities  | 71 137                   | 24 933              | 20 609               |  |
| Borrowings   |                          |                     |                      |  |
| Income tax liabilities                                     |                          |                     |                      |  |
| Equity   |                          |                     |                      |  |
| Total liabilities and equity                               |                          |                     |                      |  |
|  |                          |                     |                      |  |

| Tota               | Eliminations | Banking<br>(Discontinued) | Insurance<br>(Discontinued) | Other | AWD   | Investment<br>Management | Insurance<br>Other |
|--------------------|--------------|---------------------------|-----------------------------|-------|-------|--------------------------|--------------------|
|                    |              |                           |                             |       |       |                          |                    |
| 10 098             | 0            | _                         | _                           | 1 081 | 61    | 38                       | 2 634              |
| 399                | -18          | -                         | _                           | _     | -     | -                        | 8                  |
| 47                 | -            | -                         | _                           | _     | -     | -                        | -                  |
| 17 68              | -            | -                         | _                           | 3     | 3     | -                        | 7 308              |
| 46 729             | -            | _                         | -                           | 231   | -     | 34                       | 783                |
| 36 753             | -1 119       | -                         | -                           | 791   | 222   | 78                       | 118                |
| 6 74               | -            | -                         | _                           | _     | -     | -                        | 3                  |
| 13 25              | -            | -                         | _                           | 25    | -     | -                        | -                  |
| 41:                | -8           | -                         | _                           | _     | -     | -                        | 24                 |
| 712                | -            | -                         | _                           | 0     | 69    | 3                        | 2                  |
| 4 789              | _            | -                         | _                           | _     | 1 314 | 0                        | 192                |
| 553                | -105         | -                         | _                           | 2     | 5     | 60                       | 0                  |
| 138 179            | -1 250       | -                         | _                           | 2 133 | 1 674 | 213                      | 11 072             |
| 7                  |              |                           |                             |       |       |                          |                    |
| 12:                |              |                           |                             |       |       |                          |                    |
| 138 37             |              |                           |                             |       |       |                          |                    |
|                    |              |                           |                             |       |       |                          |                    |
| 388                | -18          | _                         | _                           | 17    | -     | -                        | 0                  |
| 27                 | _            | _                         | _                           | _     | _     | -                        | -                  |
| 12 62              | _            | _                         | _                           | _     | _     | -                        | 9 763              |
| 11 649             | _            | _                         | _                           | _     | _     | -                        | 499                |
| 5 234              | -298         | _                         | -                           | 49    | 307   | 38                       | 168                |
| 93 49 <sup>-</sup> | -62          | -                         | -                           | -     | -     | -                        | 290                |
| 1 713              | -2           | -                         | -                           | -     | -     | -                        | 8                  |
| 2 040              |              |                           | _                           | _     | -     | 80                       | 0                  |
| 79                 | -            | -                         | -                           | 1     | _     | 5                        | 0                  |
| 368                | -62          | _                         | -                           | 38    | 111   | 1                        | 2                  |
| 127 614            | -442         | -                         | -                           | 105   | 418   | 124                      | 10 730             |
|                    |              |                           |                             |       |       |                          |                    |
| 3 128              |              |                           |                             |       |       |                          |                    |
| 3 128<br>840       |              |                           |                             |       |       |                          |                    |
|                    |              |                           |                             |       |       |                          |                    |

## Balance sheet as at 31 December 2008

| In CHF million   | Insurance<br>Switzerland | Insurance<br>France | Insurance<br>Germany |  |
|--|--------------------------|---------------------|----------------------|--|
| Assets   |                          |                     |                      |  |
| Cash and cash equivalents                                  | 5 943                    | 632                 | 378                  |  |
| Derivatives  | 1 186                    | 29                  | 162                  |  |
| Assets held for sale                                       | 3                        | -                   | 1                    |  |
| Financial assets at fair value through profit or loss      | 1 857                    | 7 331               | 580                  |  |
| Financial assets available for sale                        | 27 763                   | 10 731              | 3 918                |  |
| Loans and receivables                                      | 22 332                   | 1 450               | 13 296               |  |
| Financial assets held to maturity                          | 4 586                    | 2 495               | 78                   |  |
| Investment property  | 10 652                   | 1 271               | 716                  |  |
| Reinsurance assets   | 30                       | 361                 | 44                   |  |
| Property and equipment                                     | 452                      | 160                 | 115                  |  |
| Intangible assets including intangible insurance assets    | 1 110                    | 527                 | 1 527                |  |
| Other assets   | 656                      | 31                  | 0                    |  |
| Segment assets   | 76 570                   | 25 018              | 20 815               |  |
| Investments in associates                                  |                          |                     |                      |  |
| Income tax assets  |                          |                     |                      |  |
| Total assets   |                          |                     |                      |  |
|  |                          |                     |                      |  |
| Liabilities and equity                                     |                          |                     |                      |  |
| Liabilities  |                          |                     |                      |  |
| Derivatives  | 284                      | 2                   | 60                   |  |
| Liabilities associated with assets held for sale           | -                        | _                   | -                    |  |
| Financial liabilities at fair value through profit or loss | 1 047                    | 1 078               | 288                  |  |
| Investment contracts                                       | 1 008                    | 9 657               | 13                   |  |
| Other financial liabilities                                | 4 228                    | 1 701               | 691                  |  |
| Insurance liabilities                                      | 61 691                   | 11 049              | 18 104               |  |
| Policyholder participation liabilities                     | 715                      | 10                  | 693                  |  |
| Employee benefit liabilities                               | 1 847                    | 37                  | 44                   |  |
| Provisions   | 32                       | 35                  | 20                   |  |
| Other liabilities  | 401                      | 16                  | -                    |  |
| Segment liabilities  | 71 253                   | 23 585              | 19 913               |  |
| Borrowings   |                          |                     |                      |  |
| Income tax liabilities                                     |                          |                     |                      |  |
| Equity   |                          |                     |                      |  |
| Total liabilities and equity                               |                          |                     |                      |  |
| <u> </u>   |                          | ·                   |                      |  |

| Total  | Eliminations                    | Banking<br>(Discontinued) | Insurance<br>(Discontinued) | Other                  | AWD                     | Investment<br>Management | Insurance<br>Other      |
|--|---------------------------------|---------------------------|-----------------------------|------------------------|-------------------------|--------------------------|-------------------------|
|  |                                 |                           |                             |                        |                         |                          |                         |
| 9 408  | -2                              | -                         | _                           | 873                    | 78                      | 83                       | 1 423                   |
| 1 349  | -31                             | -                         | -                           | -                      | -                       | -                        | 3                       |
| 4  | -                               | -                         | -                           | _                      | -                       | -                        | -                       |
| 16 916   | -                               | -                         | -                           | 3                      | 1                       | -                        | 7 144                   |
| 43 163   | -                               | -                         | _                           | 16                     | -                       | 33                       | 702                     |
| 37 029   | -1 496                          | -                         | 163                         | 872                    | 243                     | 79                       | 90                      |
| 7 159  | -                               | -                         | -                           | -                      | -                       | -                        | -                       |
| 12 663   | -                               | -                         | -                           | -                      | -                       | -                        | 24                      |
| 447  | -6                              | -                         | -                           | -                      | -                       | -                        | 18                      |
| 802  | -                               | -                         | -                           | -                      | 70                      | 3                        | 2                       |
| 4 651  | -                               | -                         | -                           | -                      | 1 300                   | 0                        | 187                     |
| 655  | -105                            | -                         | -                           | 6                      | 4                       | 63                       | 0                       |
| 134 246  | -1 640                          | -                         | 163                         | 1 770                  | 1 696                   | 261                      | 9 593                   |
| 437  |                                 |                           |                             |                        |                         |                          |                         |
| 108  |                                 |                           |                             |                        |                         |                          |                         |
| 134 791  |                                 |                           |                             |                        |                         |                          |                         |
|  |                                 |                           |                             |                        |                         |                          |                         |
| 346  | -31                             | -                         | _                           | 31                     | _                       | -                        | 0                       |
|  | _                               | -                         | _                           |                        | _                       | -                        | -                       |
| 10 805   | _                               | -                         | _                           |                        | _                       | -                        | 8 392                   |
| 11 135   | -                               | -                         | -                           | _                      | -                       | _                        | 457                     |
|  |                                 |                           |                             |                        |                         |                          |                         |
| 6 747  | -393                            | -                         | 3                           | 50                     | 284                     | 40                       | 143                     |
| 6 747<br>91 024  | -65                             | -                         | 3                           | 50                     | 284                     | 40 -                     | 245                     |
| 6 747<br>91 024<br>1 422   |                                 |                           |                             |                        |                         | -                        | 245<br>6                |
| 6 747<br>91 024<br>1 422<br>2 010                                  | -65                             | -                         | -                           | -<br>-<br>-            | -                       | -<br>-<br>82             | 245<br>6<br>0           |
| 6 747<br>91 024<br>1 422   | -65<br>-2                       | -                         | -                           | -<br>-<br>-<br>1       | -                       | -                        | 245<br>6<br>0           |
| 6 747<br>91 024<br>1 422<br>2 010<br>93<br>557                     | -65<br>-2<br>-<br>-<br>-<br>-38 | -<br>-<br>-               | -<br>-<br>-<br>-<br>4       | -<br>-<br>-<br>1<br>25 | -<br>-<br>-             | -<br>-<br>82<br>5        | 245<br>6<br>0<br>0<br>2 |
| 6 747<br>91 024<br>1 422<br>2 010<br>93<br>557<br>124 139          | -65<br>-2<br>-                  | -<br>-<br>-               | -<br>-<br>-                 | -<br>-<br>-<br>1       | -<br>-<br>-             | -<br>-<br>82<br>5        | 245<br>6<br>0           |
| 6 747<br>91 024<br>1 422<br>2 010<br>93<br>557                     | -65<br>-2<br>-<br>-<br>-<br>-38 | -<br>-<br>-<br>-          | -<br>-<br>-<br>-<br>4       | -<br>-<br>-<br>1<br>25 | -<br>-<br>-<br>-<br>146 | -<br>-<br>82<br>5        | 245<br>6<br>0<br>0<br>2 |
| 6 747<br>91 024<br>1 422<br>2 010<br>93<br>557<br>124 139          | -65<br>-2<br>-<br>-<br>-<br>-38 | -<br>-<br>-<br>-          | -<br>-<br>-<br>-<br>4       | -<br>-<br>-<br>1<br>25 | -<br>-<br>-<br>-<br>146 | -<br>-<br>82<br>5        | 245<br>6<br>0<br>0<br>2 |
| 6 747<br>91 024<br>1 422<br>2 010<br>93<br>557<br>124 139<br>3 123 | -65<br>-2<br>-<br>-<br>-<br>-38 | -<br>-<br>-<br>-          | -<br>-<br>-<br>-<br>4       | -<br>-<br>-<br>1<br>25 | -<br>-<br>-<br>-<br>146 | -<br>-<br>82<br>5        | 245<br>6<br>0<br>0<br>2 |

# Premiums and policy fees from external customers

| In CHF million               | 2009 HY             | 2008 HY                | 2009 HY                | 2008 HY                   |
|------------------------------|---------------------|------------------------|------------------------|---------------------------|
|                              | Net earned premiums | Net earned<br>premiums | Net earned policy fees | Net earned<br>policy fees |
| Life                         |                     |                        |                        |                           |
| Individual life              | 1 894               | 2 634                  | 101                    | 174                       |
| Group life                   | 5 363               | 6 407                  | 10                     | 9                         |
| Total life                   | 7 257               | 9 041                  | 111                    | 183                       |
| Non-life                     |                     |                        |                        |                           |
| Accident and health          | 8                   | 9                      | -                      | _                         |
| Property, casualty and other | 243                 | 284                    | -                      | -                         |
| Total non-life               | 251                 | 293                    | -                      | -                         |
| Total                        | 7 508               | 9 334                  | 111                    | 183                       |

### 4 Contracts for the Account and Risk of the Swiss Life Group's Customers

The assets relating to certain life insurance and investment contracts are managed for the account and risk of the Swiss Life Group's customers (separate account/unit-linked contracts, private placement life insurance). They are segregated and managed to meet specific investment objectives of the policyholders. The assets back the insurance liabilities and the financial liabilities arising from these contracts. The fair values of the liabilities reflect the fair values of the assets. Certain contracts with unit-linking features contain guaranteed minimum insurance benefits. The liabilities relating to this part are included in the insurance liabilities.

#### Assets for the account and risk of the Swiss Life Group's customers

| In CHF million Notes  | 30.06.2009 | 31.12.2008 |
|---|------------|------------|
| Cash and cash equivalents   | 2 491      | 1 287      |
| Derivatives   | 9          | 6          |
| Financial assets at fair value through profit or loss                     |            |            |
| Debt instruments 8  | 3 950      | 3 120      |
| Equity securities 8   | 1 480      | 805        |
| Investment fund units 8   | 5 675      | 5 723      |
| Other 8   | 614        | 1 484      |
| Total assets for the account and risk of the Swiss Life Group's customers | 14 219     | 12 425     |

#### Liabilities for the account and risk of the Swiss Life Group's customers

| In CHF million Notes   | 30.06.2009 | 31.12.2008 |
|--|------------|------------|
| Financial liabilities at fair value through profit or loss                     | 11 174     | 9 727      |
| Investment contracts 14  | 2 351      | 1 725      |
| Insurance liabilities 16   | 712        | 952        |
| Total liabilities for the account and risk of the Swiss Life Group's customers | 14 237     | 12 404     |

The financial result for the half-years ended 30 June for the account and risk of the Swiss Life Group and the Swiss Life Group's customers was as follows:

| In CHF million  | 2009 HY  | 2008 HY  | 2009 HY   | 2008 HY   | 2009 HY | 2008 HY |
|---|--|--|---|---|---------|---------|
|   | For the<br>account and<br>risk of the<br>Swiss Life<br>Group | For the<br>account and<br>risk of the<br>Swiss Life<br>Group | For the<br>account and<br>risk of the<br>Swiss Life<br>Group's<br>customers | For the<br>account and<br>risk of the<br>Swiss Life<br>Group's<br>customers | Total   | Total   |
| Investment income   | 2 148  | 2 400  | -   | -   | 2 148   | 2 400   |
| Net gains/losses on financial assets  | 441  | -2 266   | -   | -   | 441     | -2 266  |
| Net gains/losses on financial instruments at fair value through profit or loss (FVPL)         | -568   | 974  | -7  | 66  | -575    | 1 040   |
| Net gains/losses on investment property   | 95   | 99   | -   | -   | 95      | 99      |
| Share of results of associates  | 6  | 8  | -   | -   | 6       | 8       |
| Financial result  | 2 122  | 1 215  | -7  | 66  | 2 115   | 1 281   |
| The financial result for the account and risk of the Swiss Life Group's customers consists of |  |  |   |   |         |         |
| net gains/losses on financial assets at FVPL  |  |  | -145  | -1 119  |         |         |
| net gains/losses on financial liabilities at FVPL   |  |  | 138   | 1 185   |         |         |

## 5 Premiums, Policy Fees and Deposits Received

### Written premiums

| In CHF million         | 2009 HY | 2008 HY |
|------------------------|---------|---------|
| Direct                 | 7 539   | 8 176   |
| Assumed                | 134     | 614     |
| Gross written premiums | 7 673   | 8 790   |
| Ceded                  | -110    | -152    |
| Net written premiums   | 7 563   | 8 638   |

### Earned premiums

| In CHF million        | 2009 HY | 2008 HY |
|-----------------------|---------|---------|
| Direct                | 7 494   | 8 121   |
| Assumed               | 124     | 589     |
| Gross earned premiums | 7 618   | 8 710   |
| Ceded                 | -110    | -153    |
| Net earned premiums   | 7 508   | 8 557   |

### Written policy fees

| In CHF million            | 2009 HY | 2008 HY |
|---------------------------|---------|---------|
| Direct                    | 111     | 128     |
| Assumed                   | 0       | _       |
| Gross written policy fees | 111     | 128     |
| Ceded                     | -       | 0       |
| Net written policy fees   | 111     | 128     |

## Earned policy fees

| In CHF million           | 2009 HY | 2008 HY |
|--------------------------|---------|---------|
| Direct                   | 111     | 126     |
| Assumed                  | 0       | _       |
| Gross earned policy fees | 111     | 126     |
| Ceded                    | -       | 0       |
| Net earned policy fees   | 111     | 126     |

Under the accounting principles adopted, deposits received under insurance and investment contracts are not recognised as income:

| In CHF million   | 2009 HY | 2008 HY |
|--|---------|---------|
| Net earned premiums  | 7 508   | 8 557   |
| Net earned policy fees                                     | 111     | 126     |
| Deposits received under insurance and investment contracts | 2 603   | 1 970   |
| Net earned premiums, policy fees and deposits received     | 10 222  | 10 653  |
|  |         |         |
| Gross written premiums, policy fees and deposits received  | 10 387  | 10 888  |

### 6 Details of Certain Items in the Consolidated Statement of Income

#### **Commission income**

| In CHF million                    | 2009 HY | 2008 HY |
|-----------------------------------|---------|---------|
| Asset management commissions      | 40      | 48      |
| Brokerage commissions             | 354     | 253     |
| Fees earned on loans and deposits | 0       | 1       |
| Other commissions and fees        | 56      | 48      |
| Total commission income           | 450     | 350     |

#### Investment income

| In CHF million  | 2009 HY | 2008 HY |
|---|---------|---------|
| Interest income on financial assets held to maturity and available for sale | 894     | 1 271   |
| Interest income on loans and receivables                                    | 886     | 443     |
| Other interest income   | 12      | 76      |
| Dividend income on financial assets available for sale                      | 52      | 336     |
| Net income on investment property   | 304     | 274     |
| Total investment income   | 2 148   | 2 400   |

## Net gains/losses on financial assets

| In CHF million                             | 2009 HY | 2008 HY |
|--|---------|---------|
|  |         |         |
| Sale of                                    | i i     |         |
| financial assets available for sale        | -37     | -300    |
| loans                                      | -46     | 15      |
| Net gains/losses from sales                | -83     | -285    |
| Impairment losses on                       |         |         |
| debt instruments available for sale        | 24      | -       |
| equity instruments available for sale      | -137    | -847    |
| loans and receivables                      | -32     | 8       |
| Impairment losses on financial assets      | -145    | -839    |
| Foreign currency gains/losses              | 669     | -1 142  |
| Total net gains/losses on financial assets | 441     | -2 266  |

### Net gains/losses on financial instruments at fair value through profit or loss

| In CHF million   | 2009 HY | 2008 HY |
|--|---------|---------|
| Net gains/losses on derivatives and financial instruments held for trading                         |         |         |
| Interest rate instruments  | 63      | 10      |
| Equity instruments   | -137    | 309     |
| Foreign currency and other instruments   | -636    | 1 015   |
| Total net gains/losses on derivatives and financial instruments held for trading                   | -710    | 1 334   |
| Net gains/losses on financial instruments designated as at fair value through profit or loss       |         |         |
| Financial assets   | 12      | -1 495  |
| Financial liabilities  | 123     | 1 201   |
| Total net gains/losses on financial instruments designated as at fair value through profit or loss | 135     | -294    |
| Total net gains/losses on financial instruments at fair value through profit or loss               | -575    | 1 040   |

## 6 Details of Certain Items in the Consolidated Statement of Income (continued)

#### Other income

| In CHF million  | 2009 HY | 2008 HY |
|---|---------|---------|
| Realised gains/losses on sales of subsidiaries and other assets | -6      | 1       |
| Gains on repurchased hybrid debt                                | 35      | -       |
| Other foreign currency gains/losses                             | -63     | 80      |
| Other   | 30      | 31      |
| Total other income  | -4      | 112     |

### Net insurance benefits and claims

| In CHF million  | 2009 HY | 2008 HY |
|---|---------|---------|
| Benefits and claims under insurance contracts                                       |         |         |
| Life benefits and claims paid, gross  | 5 919   | 8 352   |
| Change in liability for future life policyholder benefits, gross                    | 1 254   | -147    |
| Non-life claims paid, gross   | 179     | 171     |
| Change in reserve for non-life claims, gross  | 5       | 17      |
| Benefits and claims recovered from reinsurers                                       | -22     | -100    |
| Net benefits and claims under insurance contracts                                   | 7 335   | 8 293   |
| Benefits and claims under investment contracts with discretionary participation     |         |         |
| Life benefits and claims paid, gross  | 98      | 97      |
| Change in liability for future life policyholder benefits, gross                    | 13      | 69      |
| Net benefits and claims under investment contracts with discretionary participation | 111     | 166     |
| Total net insurance benefits and claims   | 7 446   | 8 459   |

### Interest expense

| In CHF million   | 2009 HY | 2008 HY |
|--|---------|---------|
| Interest expense on deposits                           | 17      | 24      |
| Interest expense on investment contracts               | 72      | 70      |
| Interest expense on deposits under insurance contracts | 67      | 74      |
| Other interest expense                                 | 24      | 31      |
| Total interest expense                                 | 180     | 199     |

### Commission expense

| In CHF million                           | 2009 HY | 2008 HY |
|--|---------|---------|
| Insurance agent and broker commissions   | 437     | 346     |
| Asset management and banking commissions | 21      | 23      |
| Other commissions and fees               | 18      | 16      |
| Total commission expense                 | 476     | 385     |

## Employee benefits expense

| In CHF million                  | 2009 HY | 2008 HY |
|---------------------------------|---------|---------|
| Wages and salaries              | 332     | 303     |
| Social security                 | 84      | 82      |
| Defined benefit plans           | 60      | 58      |
| Defined contribution plans      | 1       | 1       |
| Other employee benefits         | 23      | 33      |
| Total employee benefits expense | 500     | 477     |

### 6 Details of Certain Items in the Consolidated Statement of Income (continued)

#### Depreciation and amortisation expense

| In CHF million  | 2009 HY | 2008 HY |
|---|---------|---------|
| Depreciation of property and equipment                | 25      | 22      |
| Amortisation of present value of future profits (PVP) | 0       | 0       |
| Amortisation of deferred acquisition costs (DAC)      | 265     | 193     |
| Amortisation of deferred origination costs (DOC)      | 1       | 1       |
| Amortisation of other intangible assets               | 22      | 15      |
| Total depreciation and amortisation expense           | 313     | 231     |

#### Other expenses

| In CHF million                          | 2009 HY | 2008 HY |
|---|---------|---------|
| Marketing and advertising               | 55      | 54      |
| Information technology and systems      | 49      | 47      |
| Rental, maintenance and repair expenses | 42      | 35      |
| Professional services                   | 92      | 107     |
| Other                                   | 119     | 115     |
| Total other expenses                    | 357     | 358     |

#### 7 Income Taxes

#### Income tax expense

| In CHF million              | 2009 HY | 2008 HY |
|-----------------------------|---------|---------|
| Current income tax expense  | 51      | -4      |
| Deferred income tax expense | -47     | -6      |
| Total income tax expense    | 4       | -10     |

Based on local tax legislation, the Swiss Life Group realised a tax benefit of CHF 47 million on income from lower-taxed properties and from dividends in the first half of 2009. Due to internal restructuring, the Swiss Life Group realised a tax benefit of CHF 61 million in the first half of 2008.

# 8 Financial Assets and Liabilities at Fair Value through Profit or Loss

| In CHF million Notes   | 30.06.2009  | 31.12.2008  |
|--|---|---|
|  | Designated as<br>at fair value<br>through<br>profit or loss | Designated as<br>at fair value<br>through<br>profit or loss |
| Financial assets at fair value through profit or loss                        |   |   |
| Debt securities  | 2 614   | 3 227   |
| Equity securities  | 849   | 574   |
| Investment fund units – debt   | 745   | 776   |
| Investment fund units – equity   | 1 474   | 1 007   |
| Investment fund units – mixed  | 72  | 36  |
| Private equity   | 16  | 31  |
| Hedge funds  | 195   | 132   |
| Assets for the account and risk of the Swiss Life Group's customers 4        | 11 719  | 11 132  |
| Other  | 2   | 1   |
| Total financial assets at fair value through profit or loss                  | 17 686  | 16 916  |
| Financial liabilities at fair value through profit or loss                   |   |   |
| Liabilities for the account and risk of the Swiss Life Group's customers 4   | 11 174  | 9 727   |
| Share of net assets of investment funds attributable to minority unitholders | 1 451   | 1 078   |
| Total financial liabilities at fair value through profit or loss             | 12 625  | 10 805  |

## 9 Financial Assets Available for Sale

| In CHF million                            | 30.06.09                   | 31.12.08                   | 30.06.09                          | 31.12.08                          | 30.06.09                           | 31.12.08                           |
|---|----------------------------|----------------------------|-----------------------------------|-----------------------------------|------------------------------------|------------------------------------|
|   | Cost/<br>amortised<br>cost | Cost/<br>amortised<br>cost | Net<br>unrealised<br>gains/losses | Net<br>unrealised<br>gains/losses | Fair value<br>(Carrying<br>amount) | Fair value<br>(Carrying<br>amount) |
| Debt securities                           | 43 699                     | 39 091                     | -1 532                            | -917                              | 42 167                             | 38 174                             |
| Money market instruments                  | 64                         | 99                         | -                                 | -                                 | 64                                 | 99                                 |
| Equity securities                         | 983                        | 720                        | -16                               | -13                               | 967                                | 707                                |
| Investment fund units - debt              | 106                        | 122                        | 0                                 | -4                                | 106                                | 118                                |
| Investment fund units - equity            | 619                        | 699                        | 15                                | -10                               | 634                                | 689                                |
| Investment fund units – mixed             | 284                        | 286                        | 15                                | 6                                 | 299                                | 292                                |
| Private equity                            | 250                        | 207                        | -3                                | -4                                | 247                                | 203                                |
| Hedge funds                               | 1 954                      | 2 748                      | 289                               | 130                               | 2 243                              | 2 878                              |
| Other                                     | 2                          | 3                          | 0                                 | 0                                 | 2                                  | 3                                  |
| Total financial assets available for sale | 47 961                     | 43 975                     | -1 232                            | -812                              | 46 729                             | 43 163                             |

## 10 Loans and Receivables

| In CHF million                                     | 30.06.09        | 31.12.08        | 30.06.09                                 | 31.12.08                                 | 30.06.09   | 31.12.08   |
|--|-----------------|-----------------|--|--|--|--|
|  | Gross<br>amount | Gross<br>amount | Allowance<br>for<br>impairment<br>losses | Allowance<br>for<br>impairment<br>losses | Cost/<br>amortised<br>cost<br>(carrying<br>amount) | Cost/<br>amortised<br>cost<br>(carrying<br>amount) |
| Loans  |                 |                 |  |  |  |  |
| Mortgages  | 5 442           | 5 592           | -26                                      | -34                                      | 5 416  | 5 558  |
| Policy loans                                       | 494             | 538             | -  | -  | 494  | 538  |
| Other originated loans                             | 1 189           | 1 449           | -  | -2                                       | 1 189  | 1 447  |
| Purchased loans                                    | 11 355          | 10 895          | -  | -  | 11 355   | 10 895   |
| Assets previously classified as available for sale | 14 428          | 14 685          | -68                                      | -44                                      | 14 360   | 14 641   |
| Total loans  | 32 908          | 33 159          | -94                                      | -80                                      | 32 814   | 33 079   |
| Receivables  |                 |                 |  |  |  |  |
| Insurance receivables                              | 1 569           | 1 265           | -17                                      | -17                                      | 1 552  | 1 248  |
| Receivables from reinsurers                        | 190             | 168             | -  | -  | 190  | 168  |
| Investment contracts ceded to reinsurers           | 50              | -               | -  | -  | 50   | -  |
| Accrued income                                     | 1 553           | 1 747           | -  | -  | 1 553  | 1 747  |
| Other  | 594             | 788             | 0  | -1                                       | 594  | 787  |
| Total receivables                                  | 3 956           | 3 968           | -17                                      | -18                                      | 3 939  | 3 950  |
|  |                 |                 |  |  |  |  |
| Total loans and receivables                        | 36 864          | 37 127          | -111                                     | -98                                      | 36 753   | 37 029   |

### 11 Financial Assets Held to Maturity

| In CHF million                          | 30.06.09        | 31.12.08        | 30.06.09                                 | 31.12.08                                 | 30.06.09   | 31.12.08   | 30.06.09   | 31.12.08   |
|---|-----------------|-----------------|--|--|--|--|------------|------------|
|   | Gross<br>amount | Gross<br>amount | Allowance<br>for<br>impairment<br>losses | Allowance<br>for<br>impairment<br>losses | Cost/<br>amortised<br>cost<br>(carrying<br>amount) | Cost/<br>amortised<br>cost<br>(carrying<br>amount) | Fair value | Fair value |
| Debt securities                         | 6 745           | 7 159           | -  | -  | 6 745  | 7 159  | 6 014      | 6 926      |
| Other                                   | -               | -               | -  | -  | -  | -  | -          | -          |
| Total financial assets held to maturity | 6 745           | 7 159           | -  | -  | 6 745  | 7 159  | 6 014      | 6 926      |

#### 12 Investments in Associates

| In CHF million                                 | 2009 HY | 2008 YE |
|--|---------|---------|
| Balance as at 1 January                        | 437     | 72      |
| Additions                                      | 1       | 530     |
| Reduction due to loss of significant influence | -373    | -       |
| Share of results                               | 6       | 10      |
| Share of amounts recognised directly in equity | 0       | 0       |
| Impairment losses                              | -       | -159    |
| Dividends paid                                 | -5      | -9      |
| Foreign currency translation differences       | 5       | -7      |
| Balance as at end of period                    | 71      | 437     |

Goodwill relating to investments in associates is included in the carrying amount of investments in associates in accordance with IAS 28 Investment in Associates.

In May 2009, Aviga AG, Zurich, was founded.

In April 2009, 8.4% of the share in MLP, Wiesloch, was sold. The investment in MLP was thus reclassified to financial assets available for sale.

On 20 November 2008, the Swiss Life Group completed the acquisition of the 24.3% stake in MLP. The impairment losses of CHF 159 million in 2008 relate to MLP.

#### 13 Intangible Assets including Intangible Insurance Assets

| In CHF million              | 30.06.2009 | 31.12.2008 |
|-----------------------------|------------|------------|
| Intangible insurance assets | 2 545      | 2 446      |
| Other intangible assets     | 2 244      | 2 205      |
| Total intangible assets     | 4 789      | 4 651      |

#### Intangible insurance assets

| In CHF million   | 2009 HY  | 2008 YE  | 2009 HY                                   | 2008 YE                                   | 2009 HY                                   | 2008 YE                                   | 2009 HY | 2008 YE |
|--|--|--|---|---|---|---|---------|---------|
|  | Present value of future profits from acquired insurance portfolios (PVP) | Present value of future profits from acquired insurance portfolios (PVP) | Deferred<br>acquisition<br>costs<br>(DAC) | Deferred<br>acquisition<br>costs<br>(DAC) | Deferred<br>origination<br>costs<br>(DOC) | Deferred<br>origination<br>costs<br>(DOC) | Total   | Total   |
| Balance as at 1 January                                    | 21   | 24   | 2 417                                     | 2 612                                     | 8   | 8   | 2 446   | 2 644   |
| Additions  | -  | -  | 239                                       | 534                                       | 2   | 3   | 241     | 537     |
| Amortisation   | 0  | -1   | -265                                      | -425                                      | -1  | -2  | -266    | -428    |
| Impairment due to liability adequacy test                  | -  | -  | 0   | -   | _   | -   | 0       | _       |
| Effect of gains/losses recognised directly in equity       | 0  | 0  | 92  | -151                                      | _   | -   | 92      | -151    |
| Classification as assets held for sale and other disposals | -  | -  | -1  | -   | -   | -   | -1      | -       |
| Foreign currency translation differences                   | 0  | -2   | 33  | -153                                      | 0   | -1  | 33      | -156    |
| Balance as at end of period                                | 21   | 21   | 2 515                                     | 2 417                                     | 9   | 8   | 2 545   | 2 446   |

**PRESENT VALUE OF FUTURE PROFITS (PVP)** | The present value of future profits relates to portfolios of insurance contracts and investment contracts with discretionary participation acquired in a business combination or transfer of portfolios. These amounts, representing the present value of future profits amortised in proportion to gross profits over the effective life of the acquired insurance and investment contracts, relate to contracts acquired in Germany and France.

**DEFERRED ACQUISITION COSTS (DAC)** | Certain acquisition costs relating to new and renewed insurance contracts and investment contracts with discretionary participation are deferred.

**DEFERRED ORIGINATION COSTS (DOC)** | These costs are recoverable and are directly attributable to securing investment management contracts. They relate to contracts in Luxembourg.

#### 13 Intangible Assets including Intangible Insurance Assets (continued)

#### Other intangible assets

| In CHF million   | 2009 HY  | 2008 YE  | 2009 HY                        | 2008 YE                        | 2009 HY             | 2008 YE             | 2009 HY | 2008 YE |
|--|----------|----------|--------------------------------|--------------------------------|---------------------|---------------------|---------|---------|
|  | Goodwill | Goodwill | Customer<br>relation-<br>ships | Customer<br>relation-<br>ships | Brands<br>and other | Brands<br>and other | Total   | Total   |
| Cost   |          |          |                                |                                |                     |                     |         |         |
| Balance as at 1 January                                    | 1 890    | 599      | 368                            | 60                             | 253                 | 134                 | 2 511   | 793     |
| Additions  | -        | -        | -                              | -                              | 4                   | 10                  | 4       | 10      |
| Additions from business combinations                       | 16       | 1 382    | 4                              | 334                            | 0                   | 139                 | 20      | 1 855   |
| Classification as assets held for sale and other disposals | _        | -        | -                              | _                              | -2                  | -7                  | -2      | -7      |
| Foreign currency translation differences                   | 29       | -91      | 6                              | -26                            | 6                   | -23                 | 41      | -140    |
| Balance as at end of period                                | 1 935    | 1 890    | 378                            | 368                            | 261                 | 253                 | 2 574   | 2 511   |
| Accumulated amortisation and impairment                    |          |          |                                |                                |                     |                     |         | ,       |
| Balance as at 1 January                                    | -163     | -163     | -29                            | -2                             | -114                | -121                | -306    | -286    |
| Amortisation   | -        | -        | -17                            | -27                            | -5                  | -13                 | -22     | -40     |
| Impairment losses  | -        | -        | -                              | -                              | -                   | -                   | -       | -       |
| Classification as assets held for sale and other disposals | _        | -        | -                              | -                              | 2                   | 6                   | 2       | 6       |
| Foreign currency translation differences                   | -        | -        | -1                             | 0                              | -3                  | 14                  | -4      | 14      |
| Balance as at end of period                                | -163     | -163     | -47                            | -29                            | -120                | -114                | -330    | -306    |
| Total other intangible assets as at end of period          | 1 772    | 1 727    | 331                            | 339                            | 141                 | 139                 | 2 244   | 2 205   |

**GOODWILL** | Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of identifiable assets, liabilities and contingent liabilities, if applicable, at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on associates is included in the carrying amount of the investment.

Goodwill of CHF 11 million was recognised on the acquisition of a financial advisory business in France in 2009.

In the period under review, the remaining 49.4% of the non-controlling interests of Cegema, France, were acquired, which led to additional goodwill of CHF 5 million.

Goodwill totalling CHF 79 million was recognised on the acquisition of Deutsche Proventus AG, Bremen, in 2008.

Goodwill totalling CHF 1303 million on the acquisition of AWD Holding AG, Hanover, was recognised in 2008. The cost that led to the recognition of goodwill concerns the anticipated future business of AWD.

Goodwill relating to Lloyd Continental and goodwill relating to "Other" have been allocated to the "Insurance France" segment. Goodwill relating to CapitalLeben has been allocated to the "Insurance Other" segment. Goodwill relating to the acquisitions of AWD Holding AG and Deutsche Proventus AG has been allocated to the "Insurance Switzerland", "Insurance Germany" and "AWD" segments.

#### 13 Intangible Assets including Intangible Insurance Assets (continued)

The net carrying amount of goodwill totalling CHF 1772 million as at 30 June 2009 (31 December 2008: CHF 1727 million) relates to:

| In CHF million                  | 30.06.09                 | 31.12.08                 | 30.06.09             | 31.12.08             | 30.06.09 | 31.12.08 |
|---------------------------------|--------------------------|--------------------------|----------------------|----------------------|----------|----------|
|                                 | Lloyd<br>Continental     | Lloyd<br>Continental     | CapitalLeben         | CapitalLeben         | Other    | Other    |
| Net carrying amount of goodwill | 287                      | 287                      | 149                  | 149                  | 16       | -        |
| Impairment losses               | -                        | -                        | -                    | -                    | -        | _        |
|                                 |                          |                          |                      |                      |          |          |
| In CHF million                  | 30.06.09                 | 31.12.08                 | 30.06.09             | 31.12.08             | 30.06.09 | 31.12.08 |
|                                 | Insurance<br>Switzerland | Insurance<br>Switzerland | Insurance<br>Germany | Insurance<br>Germany | AWD      | AWD      |
| Net carrying amount of goodwill | 81                       | 81                       | 323                  | 316                  | 916      | 894      |
| Impairment losses               | _                        | _                        | _                    | _                    | _        | _        |

**CUSTOMER RELATIONSHIPS** | A customer relationship asset of CHF 4 million was recognised on the acquisition of a financial advisory business in France in 2009.

In 2008, the following acquisitions led to the recognition of customer relationship assets: On the acquisition of Deutsche Proventus AG, a customer relationship asset of CHF 8 million was recognised. On the acquisition of Fonds de Commerce Arpège, a customer relationship asset of CHF 9 million was recognised. The acquisition of AWD Holding AG, led to the recognition of a customer relationship asset of CHF 312 million. The acquisition of Placement Direct, France, led to a customer relationship asset amounting to CHF 5 million.

BRANDS AND OTHER | Consists of brands, trademarks, computer software and other intangible assets.

In 2008, the following acquisitions led to the recognition of brands and other intangible assets: On the acquisition of Deutsche Proventus AG, the brand name "Proventus" was recognised at CHF 6 million. The acquisition of AWD Holding AG, led to the recognition of the brand name "AWD" at CHF 120 million, which has an indefinite useful life, as well as of computer software of CHF 13 million. The brand names of "Proventus" and "AWD" are expected to generate cash inflows without legal or similar limits on an indefinite basis.

#### 14 Investment Contracts

| In CHF million Notes  | 30.06.2009 | 31.12.2008 |
|---|------------|------------|
| Investment contracts with discretionary participation with deposit accounting                 | 10 140     | 9 686      |
| Investment contracts with discretionary participation with actuarial valuation                | 818        | 802        |
| Investment contracts without discretionary participation at amortised cost                    | 443        | 355        |
| Investment contracts without discretionary participation at fair value through profit or loss | 248        | 292        |
| Total investment contracts  | 11 649     | 11 135     |
| of which for the account and risk of the Swiss Life Group's customers  4                      | 2 351      | 1 725      |

In the case of contracts that do not have significant insurance risk but contain discretionary participation features, the Swiss Life Group primarily bases its accounting policies on the requirements of the Generally Accepted Accounting Principles in the United States (US GAAP).

For investment-type contracts, savings premiums collected are reported as deposits (deposit accounting). These amounts relate to contracts issued in France and Luxembourg.

In the case of traditional contracts in the life insurance business, future life policy benefit liabilities are determined by using the net-level-premium method on the basis of actuarial assumptions as to mortality, persistency, expenses and investment return, including a margin for adverse deviation. For participating contracts where the contribution principle applies to the allocation of the policyholder bonus, future life policy benefit liabilities are determined by using the net-level-premium method on the basis of appropriate mortality and interest rate assumptions. These amounts relate to contracts issued in Switzerland and France.

Certain contracts that do not contain significant insurance risk and do not have discretionary participation features are carried at amortised cost or fair value.

#### 15 Borrowings

| In CHF million            | 30.06.2009 | 31.12.2008 |
|---------------------------|------------|------------|
| Money market instruments  | 13         | 27         |
| Hybrid debt               | 2 687      | 2 677      |
| Convertible debt          | 41         | 40         |
| Bank loans                | 384        | 377        |
| Finance lease obligations | 3          | 2          |
| Total borrowings          | 3 128      | 3 123      |

**HYBRID DEBT** | In the first half of 2009, hybrid debt was repurchased. The gain on the repurchase amounted to CHF 35 million and is included in other income.

**CONVERTIBLE DEBT** | On 10 June 2004, Swiss Life Holding issued CHF 317 million in 0.625% convertible bonds due in 2010. The bonds may be converted into registered shares of Swiss Life Holding at any time at the option of the holder. Bondholders exercising their conversion right are entitled to receive the number of shares equal to the principal amount of CHF 1000, divided by the original conversion price of CHF 209.625 (subject to adjustments, conversion price of CHF 200.20 effective from 29 July 2008).

Swiss Life Holding has the option of redeeming all outstanding bonds at their principal amount (together with unpaid accrued interest) at any time on or after 25 June 2007, provided that the closing price of the Swiss Life Holding share is at least 130% of the conversion price for 20 consecutive trading days. The early redemption at the option of Swiss Life Holding is subject to a period of 30 days' notice to the bondholders.

In the first half of 2009, no convertible bonds were converted into Swiss Life Holding shares (2008: 124 115 Swiss Life Holding shares with a corresponding increase in share capital totalling CHF 3 million and an increase in share premium of CHF 20 million).

OTHER DEBENTURES | On 30 June 2008, EUR 300 million in 4.375% bonds matured and were repaid.

**BANK LOANS** | On 25 July 2008, Swiss Life Insurance Finance Ltd entered into a EUR 500 million loan agreement with a syndicate of banks. The syndicated loan has a three-year maturity and is split into a EUR 200 million fully drawn loan bearing an interest rate of Euribor plus a margin of 0.70% and a EUR 300 million undrawn credit facility against a commitment fee of 0.225% p.a.

#### 16 Insurance Liabilities and Reinsurance Assets

| In CHF million Notes  | 30.06.09 | 31.12.08 | 30.06.09              | 31.12.08              | 30.06.09 | 31.12.08 |
|---|----------|----------|-----------------------|-----------------------|----------|----------|
|   | Gross    | Gross    | Reinsurance<br>assets | Reinsurance<br>assets | Net      | Net      |
| Claims under non-life insurance contracts                               | 1 201    | 1 181    | 241                   | 220                   | 960      | 961      |
| Unearned premiums non-life  | 104      | 87       | 0                     | 1                     | 104      | 86       |
| Claims under life insurance contracts                                   | 6 454    | 6 632    | 80                    | 74                    | 6 374    | 6 558    |
| Future life policyholder benefits                                       | 79 853   | 77 831   | 93                    | 151                   | 79 760   | 77 680   |
| Unearned premiums life  | 102      | 60       | 1                     | 1                     | 101      | 59       |
| Deposits under insurance contracts                                      | 5 777    | 5 233    | -                     | -                     | 5 777    | 5 233    |
| Total insurance liabilities and reinsurance assets                      | 93 491   | 91 024   | 415                   | 447                   | 93 076   | 90 577   |
| of which for the account and risk of the Swiss Life Group's customers 4 | 712      | 952      | _                     | -                     | 712      | 952      |

**CLAIMS UNDER NON-LIFE INSURANCE CONTRACTS** | Claims under non-life insurance contracts represent the liability needed to provide for the estimated ultimate cost of settling claims relating to insured events that have occurred on or before the financial reporting date. The estimated liability includes the amount that will be required for future payments on both claims that have been reported to the insurer and claims relating to insured events that have occurred but have not been reported to the insurer as at the date the liability is estimated. Loss development tables are generally used to make these estimates.

**CLAIMS UNDER LIFE INSURANCE CONTRACTS** | Claims under life insurance contracts represent the liability for unpaid portions of claims incurred. It includes an estimate of the liability for claims incurred but not reported (IBNR). The measurement at reporting date is a best estimate of ultimate future claim payments.

**UNEARNED PREMIUMS** | Unearned premiums represent the portion of the premiums written relating to the unexpired terms of coverage.

**FUTURE LIFE POLICYHOLDER BENEFITS** | For participating contracts where the contribution principle applies to the allocation of the policyholder bonus, future life policy benefit liabilities are determined by using the net-level-premium method on the basis of appropriate mortality and interest rate assumptions.

The valuation of other long-duration contracts is also based on the net-level-premium method with actuarial assumptions as to mortality, persistency, expenses and investment returns, including provisions for adverse deviation.

**DEPOSITS UNDER INSURANCE CONTRACTS** | For investment-type contracts with significant insurance risk, savings premiums collected are reported as deposits (deposit accounting).

### 17 Employee Benefits

### Amounts recognised in the consolidated balance sheet

| In CHF million  | 30.06.2009 | 31.12.2008 |
|---|------------|------------|
| Present value of wholly and partly funded obligations     | -2 253     | -2 218     |
| Fair value of plan assets                                 | 285        | 268        |
| Present value of unfunded obligations                     | -70        | -74        |
| Unrecognised actuarial gains (-)/losses (+)               | 174        | 165        |
| Unrecognised past service cost                            | -          | 21         |
| Net defined benefit asset (+)/liability (-)               | -1 864     | -1 838     |
| The net defined benefit asset/liability consists of       |            |            |
| gross defined benefit liabilities                         | -2 032     | -2 003     |
| gross defined benefit assets                              | 168        | 165        |
| Employee benefit liabilities consist of                   |            |            |
| gross defined benefit liabilities                         | -2 032     | -2 003     |
| other employee benefit liabilities                        | -8         | -7         |
| Total employee benefit liabilities                        | -2 040     | -2 010     |
| Amount of insurance contracts not included in plan assets | 2 049      | 2 019      |

## 18 Equity

#### Number of shares

| Number of shares               | 2009 HY    | 2008 YE    |
|--------------------------------|------------|------------|
| Number of States               | 2007111    | 2000 12    |
|                                |            |            |
| Shares issued                  |            |            |
| Balance as at 1 January        | 35 084 554 | 34 960 439 |
| Conversion of convertible debt | -          | 124 115    |
| Balance as at end of period    | 35 084 554 | 35 084 554 |
|                                |            |            |
| Treasury shares                |            |            |
| Balance as at 1 January        | 4 619 466  | 2 153 802  |
| Purchases of treasury shares   | 1 604 033  | 3 083 540  |
| Sales of treasury shares       | -2 990 819 | -576 630   |
| Disposals of subsidiaries      | -          | -41 246    |
| Balance as at end of period    | 3 232 680  | 4 619 466  |

In the period under review, no convertible bonds were converted into Swiss Life Holding shares (2008: 124 115 Swiss Life Holding shares with a corresponding increase in share capital totalling CHF 3 million and an increase in share premium totalling CHF 20 million).

In 2008, 3 003 500 Swiss Life Holding shares were repurchased for CHF 686 million under the share buyback programme.

### 19 Acquisitions and Disposals of Subsidiaries

### Assets and liabilities from acquisitions

| In CHF million                                     | 2009 HY    | 2009 HY   | 2008 HY             | 2008 HY   |
|--|------------|---|---------------------|---|
|  | Fair value | Carrying amount<br>in accordance<br>with IFRS before<br>combination | Fair value          | Carrying amount<br>in accordance<br>with IFRS before<br>combination |
| Cash and cash equivalents                          | 2          | 2   | 287                 | 287   |
| Loans and receivables                              | 2          | 2   | 191                 | 191   |
| Other financial assets                             | 0          | 0   | 36                  | 36  |
| Property and equipment                             | 0          | 0   | 81                  | 81  |
| Customer relationships and other intangible assets | 4          | 0   | 445                 | 13  |
| Other assets                                       | 0          | 0   | 16                  | 16  |
| Other financial liabilities                        | -1         | -1  | -343                | -343  |
| Provisions   | -          | -   | 0                   | 0   |
| Deferred income tax liabilities                    | -1         | -   | -123                | -3  |
| Other liabilities                                  | 0          | 0   | -166                | -166  |
| Net identifiable assets acquired                   | 6          | 3   | 424                 | 112   |
| Cash used for acquisitions                         | 15         |   | 1 516               |   |
| Direct costs relating to the acquisitions          | -          |   | 12                  |   |
| Non-cash consideration                             | -          |   | 182                 |   |
| Total purchase consideration                       | 15         |   | 1 710               |   |
| Net identifiable assets acquired                   | -6         |   | -424                |   |
| Non-controlling interests                          | 2          |   | 14                  |   |
| Goodwill   | 11         |   | 1 300               |   |
| Consideration paid in cash                         | -15        |   | -1 528              |   |
| Cash and cash equivalents acquired                 | 2          |   | 287                 |   |
| Net cash outflow from acquisitions                 | -13        |   | -1 241 <sup>1</sup> |   |

<sup>&</sup>lt;sup>1</sup> of which paid in 2007: CHF 264 million

In 2009, a financial advisory business in France was acquired by the Swiss Life Group. The purchase consideration amounted to CHF 15 million.

On 19 March 2008, 96.7% of the AWD Holding shares were acquired by the Swiss Life Group. The AWD Group specialises in personal and holistic financial planning and is one of Europe's top financial services providers for the medium and high-income customer segments. The acquisition cost amounted to CHF 1713 million (CHF 3 million in the second half of 2008).

### 19 Acquisitions and Disposals of Subsidiaries (continued)

#### Results from discontinued operations

| In CHF million   | 2009 HY                     | 2008 HY                     | 2009 HY                   | 2008 HY                   | 2009 HY | 2008 HY |
|--|-----------------------------|-----------------------------|---------------------------|---------------------------|---------|---------|
|  | Insurance<br>(Discontinued) | Insurance<br>(Discontinued) | Banking<br>(Discontinued) | Banking<br>(Discontinued) | Total   | Total   |
| Income   | _                           | 1 164                       | -                         | 103                       | -       | 1 267   |
| Expenses   | _                           | -1 095                      | -                         | -95                       | -       | -1 190  |
| Gain/loss on disposal of operations  | _                           | 1 034                       | -33                       | 591                       | -33     | 1 625   |
| Result before income tax   | _                           | 1 103                       | -33                       | 599                       | -33     | 1 702   |
| Income tax expense on result from ordinary activities from discontinued operations                           | -                           | -62                         | _                         | -3                        | -       | -65     |
| Income tax expense on the gain/loss on remeasurement to fair value less costs to sell/disposal of operations | -                           | -150                        | _                         | -2                        | -       | -152    |
| Net result from discontinued operations  | _                           | 891                         | -33                       | 594                       | -33     | 1 485   |

In the period under review, a settlement payment of CHF 33 million was made with regard to the sale of Banca del Gottardo.

On 29 April 2008, the Swiss Life Group sold the Dutch and Belgian businesses. The disposal consideration amounted to CHF 2388 million. The gain realised on the sale was CHF 1034 million. For the purposes of segment reporting, the Dutch and Belgian businesses have been presented as a separate segment "Insurance (Discontinued)".

On 7 March 2008, Banca del Gottardo was disposed of for a total consideration of CHF 1724 million. The gain realised on the sale amounted to CHF 591 million. Banca del Gottardo's figures are presented in the separate segment "Banking (Discontinued)".

### 20 Assets under Management

| In CHF million   | 30.06.2009 | 31.12.2008 |
|--|------------|------------|
| On-balance-sheet assets  | +          |            |
| Cash and cash equivalents  | 10 098     | 9 408      |
| Derivatives  | 399        | 1 349      |
| Financial assets at fair value through profit or loss              | 17 686     | 16 916     |
| Debt securities available for sale                                 | 42 167     | 38 174     |
| Money market instruments available for sale                        | 64         | 99         |
| Equity securities available for sale                               | 967        | 707        |
| Investment funds available for sale                                | 1 039      | 1 099      |
| Private equity available for sale                                  | 247        | 203        |
| Hedge funds available for sale                                     | 2 243      | 2 878      |
| Other financial assets available for sale                          | 2          | 3          |
| Loans  | 32 814     | 33 079     |
| Financial assets held to maturity                                  | 6 745      | 7 159      |
| Investment property  | 13 253     | 12 663     |
| Investments in associates  | 71         | 437        |
| Total on-balance-sheet assets                                      | 127 795    | 124 174    |
|  |            |            |
| Fair value adjustments of assets reported at amortised cost        |            |            |
| Financial assets held to maturity                                  | -731       | -233       |
| Loans  | -557       | -1 661     |
|  |            |            |
| Third-party off-balance-sheet assets                               | 12 849     | 12 046     |
| Total assets under control   | 139 356    | 134 326    |
| Minus externally managed on-balance-sheet assets                   |            |            |
| Assets under unit-linked/private placement life insurance business | -10 036    | -8 683     |
| Externally managed alternative investments                         | -2 565     | -3 122     |
| Externally managed other assets                                    | -818       | -2 157     |
| Total assets under management                                      | 125 937    | 120 364    |

Assets under control are taken to comprise:

- assets stated as investments in the balance sheet and cash and cash equivalents
- assets included in the balance sheet for the account and risk of the Swiss Life Group's customers (separate account/unit-linked investments, private placement life insurance)
- assets managed for third parties by the Group

For the purposes of determining assets under management, assets managed by third parties and alternative investments managed by third parties have been deducted from assets under control.

First-Half Financial Report 2009 Condensed Financial Statements Condensed Notes to the Consolidated Financial Statements (unaudited)

#### 21 Events after the Reporting Period

As approved by the shareholders at the Annual General Meeting of Swiss Life Holding Ltd on 7 May 2009, a reduction in par value of CHF 5 per registered Swiss Life Holding share was effected in 2009. The payout took place on 27 July 2009. The Annual General Meeting of Shareholders of 7 May 2009 also authorised the Board of Directors to cancel the 3 003 500 Swiss Life Holding shares bought back through a second trading line as part of the share buyback programme. Following the reduction in par value and the share cancellation, Swiss Life Holding's share capital stands at CHF 384 972 648.

The Swiss Life Group announced the sale of its French subsidiary L'Européenne d'Assurance Transport (CEAT) in June 2009. The transaction is expected to be completed in the second half of 2009.

First-Half Financial Report 2009
Condensed Financial Statements
Review Report

#### **Review Report**

Report on the Review of the condensed financial statements to the Board of Directors of Swiss Life Holding Ltd Zurich

**INTRODUCTION** | We have reviewed the accompanying condensed financial statements (consolidated statement of income, consolidated statement of comprehensive income, consolidated balance sheet, consolidated statement of cash flow, consolidated statement of changes in equity and notes to the consolidated financial statements, pages 4 to 41) of Swiss Life Group for the period ended 30 June 2009. The Board of Directors is responsible for the preparation and presentation of these condensed financial statements in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these condensed financial statements based on our review.

**SCOPE OF REVIEW** | We conducted our review in accordance with Swiss Auditing Standard 910 and International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Swiss Auditing Standards and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**CONCLUSION** | Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

PricewaterhouseCoopers AG

Peter Lüssi Daniel Häfeli

Zurich, 25 August 2009

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#### Caution regarding forward-looking statements

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This First-Half Financial Report is also available in German. The English text is definitive.

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#### Important dates

#### Interim Statement

11 November 2009

#### Investors' Day

15 December 2009

#### Annual General Meeting

6 May 2010 Hallenstadion Zurich

#### Financial publications

You can find all the Swiss Life Group financial publications on the internet at www.swisslife.com/report