|             | Life Asset<br>Portfolio (LAP)                                | Deferred Variable<br>Annuities (DVA)                            | Variable Universal<br>Life (VUL)  | Frozen Cash<br>Value (FCV)                                      |  |
|-------------|--|---|---|---|--|
| Goal        | Basic product for global use                                 | Intended for persons with pension planning needs                | Intended for needs of high death covers   | Intended for persons with inheritance planning needs            |  |
| Flexibility | Wide flexibility in terms of policyholders and beneficiaries | Limited flexibility in terms of policyholders and beneficiaries | Wide flexibility in terms of policyholders and beneficiaries                          | Limited flexibility in terms of policyholders and beneficiaries |  |
| Investment  | Wide investment choices*                                     | Restricted investment choices                                   | Investments linked to discretionary mandates  | Restricted investment choices                                   |  |
| Term        | Depending on the country / product                           | Annuity with capital option                                     | Whole-of-life   | Whole-of-life   |  |
| Tax         |  | Depending on residency / nationality of policyholder            |   |   |  |
| Risk Cover  | Several option Depending on the country / product            | No death benefit  | High death benefit  | Death benefit in % of NAV                                       |  |
| Benefits    | Asset protection confidentiality and estate planning         | Tax deferral, asset protection and no limitation in investment  | High death benefit (liquidity), asset protection, estate planning and confidentiality | Estate planning, asset diversification, asset protection        |  |

<sup>\*</sup> Taking to account local regulations and restrictions