

## About Swiss Life

The Swiss Life Group is one of Europe's leading providers of life insurance and pension solutions. In Switzerland, France and Germany, the Group offers individuals and corporations comprehensive advice and a broad range of products through its own sales force as well as brokers and banks. Swiss Life provides international corporations with employee benefits solutions from a single source, and is one of the global leaders in structured life and pension products for international high net worth individuals.

The AWD Group has been part of the Swiss Life Group since 2008. Hanover-based AWD is one of the leading European financial services providers in the medium- and high-income client segments and offers its clients personal and holistic financial planning in ten countries.

Swiss Life Holding Ltd, registered in Zurich, was founded in 1857 as Schweizerische Rentenanstalt. The shares of Swiss Life Holding Ltd are listed on the SIX Swiss Exchange (SLHN). The Swiss Life Group employs a staff of around 9000.

### Goals and strategy

Swiss Life wants customers, investors and employees to regard it as the leading international life and pension specialist.

### Market positioning

#### Switzerland

- Top position in individual and group business
- Strong proprietary sales force

#### France

- Strong proprietary sales force
- Successful private insurer concept

#### Germany

- Rated by brokers as leading life insurer
- Key position in group life business

### Cross-border business (Liechtenstein, Singapore and Luxembourg)

- Leading provider of structured life and pension products for international high net worth individuals (private placement life insurance)
- Global employee benefits solutions for multinational corporations (corporate solutions)

### Financial figures

HY 2009

Net profit (CHF m)	139
Operating profit (CHF m)	251
Diluted earnings per share (in CHF)	4.56
Shareholders' equity incl. minority interests (CHF m)	6 793
Gross written premiums, policy fees and deposits received (CHF m)	10 387
Assets under control (CHF m)	139 356
Balance sheet total (CHF m)	138 375
Employees (full-time equivalents)	8 075

### Rating

Standard & Poor's rates Swiss Life/Rentenanstalt (Zurich) 'BBB+' with outlook 'stable' and Swiss Life Holding Ltd 'BBB-' with outlook 'stable'.

### Board of Directors

Rolf Dörig, Chairman  
 Gerold Bühler, Vice Chairman  
 Volker Breckamp  
 Paul Embrechts  
 Rudolf Kellenberger  
 Carsten Maschmeyer  
 Henry Peter  
 Peter Quadri  
 Frank Schnewlin  
 Franziska Tschudi

### Corporate Executive Board

Bruno Pfister, Group Chief Executive Officer  
 Ivo Furrer, Chief Executive Officer Switzerland  
 Klaus G. Leyh, Chief Executive Officer Germany  
 Charles Relecom, Chief Executive Officer France  
 Patrick Frost, Group Chief Investment Officer  
 Thomas Buess, Group Chief Financial Officer  
 Manfred Behrens, Chief Executive Officer AWD

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