

## Investors' Day 2009 Wrap-up

Bruno Pfister, Group CEO Zurich, 15 December 2009



## Swiss Life Investors' Day: Wrap-up

MILESTONE programme ensures that the successful transformation launched in 2009...

- 1 Enhance customer value & new business profitability
- 2 Increase distribution quality and power
- Improve operational efficiency
- 4 Strengthen the balance sheet
- Drive disciplined execution

## ...continues and will deliver expected results by 2012

- New business margin > 2.2%
- > 70% of NBP from non-traditional and risk products
- 20 25% share of Swiss Life products in relevant product categories of AWD
- CHF 350 400 m reduced cost base versus 2008
- RoE 10 12%
- Dividend payout ratio 20 40%

# Cautionary statement regarding forward-looking information



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### Contact details and financial calendar



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#### Financial calendar

Full-year results 2009 30 March 2010

Interim statement Q1 2010 4 May 2010

Annual General Meeting 6 May 2010

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