



SwissLife



Swiss Life  
Reinsurance



185.3  
*billion CHF*  
Assets under management



18.9  
*billion CHF*  
Premium income 2015



1857  
Foundation of Swiss Life in Zurich



7600  
Employees



4  
*million* Customers worldwide

# “We’re experiencing a significant social need for support and guidance in planning for old age.”

Swiss Life accompanies and advises its customers throughout their life. Private and corporate clients benefit from our wide-ranging solutions and 160 years of experience.



## Swiss Life Group

Swiss Life is one of Europe’s leading comprehensive life, pension and financial solution providers for private and corporate clients. Swiss Life Holding Ltd, registered in Zurich, was founded in 1857 as Schweizerische Rentenanstalt and the shares are listed on the SIX Swiss Exchange (SLHN).

In its core markets of Switzerland, France and Germany, Swiss Life offers individuals and corporations comprehensive and individual advice plus a broad range of own and partner products through its sales force and distribution partners such as brokers and banks.

Swiss Life has identified “a longer self-determined life” as the guiding theme of the company and will therefore advocate a fresh approach to longevity, positioning itself as a thought leader and helping its clients imagine, prepare for and enjoy a longer self-determined life.

## Swiss Life Reinsurance

The Swiss Life Reinsurance unit operates out of Zurich, Switzerland with a dedicated and experienced team of professionals. The lean structure, flat hierarchy and autonomy of Swiss Life Reinsurance means that our partners deal with empowered decision makers.

Swiss Life Reinsurance has assumed life retrocessions and life reinsurance for around 50 years in Europe and for almost 35 years in North America. While writing business globally, the focus continues to be on the United States, Canada, the United Kingdom and continental Europe.

Swiss Life Reinsurance has over 40 partners, among them leading life insurance and reinsurance companies. Our aim is to continuously strive to be a reliable and flexible long-term partner.

# Swiss Life Group *at a glance*

## Figures 2015

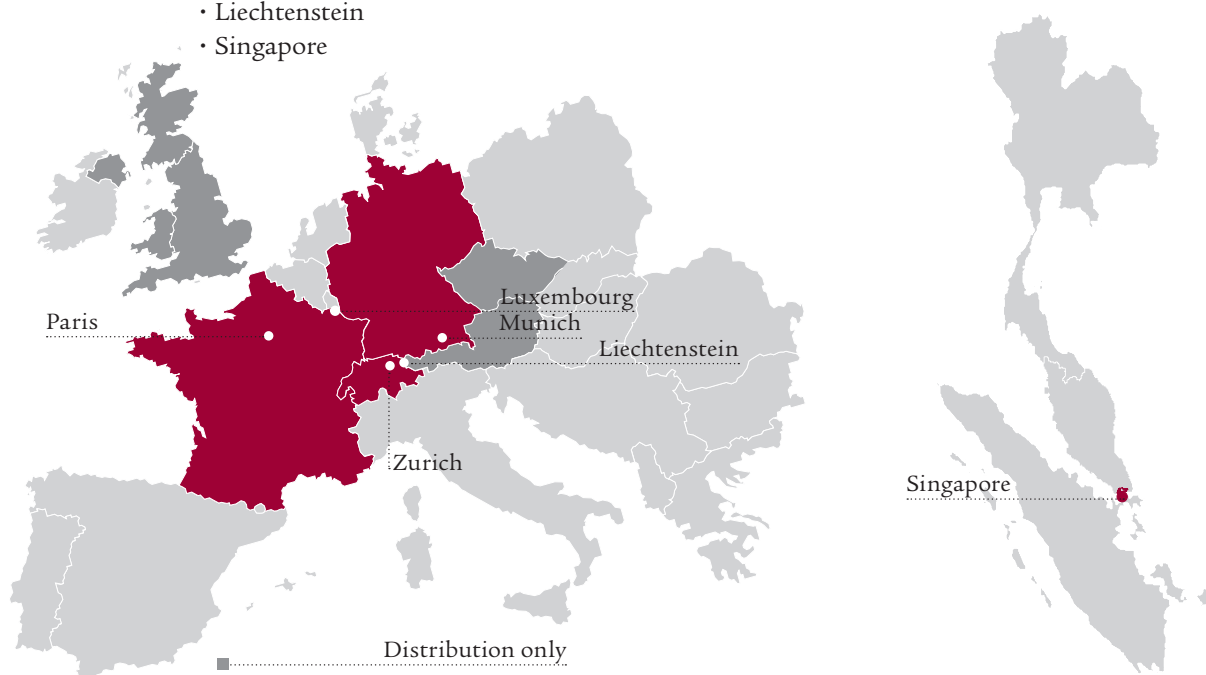
Financials	<ul style="list-style-type: none"> <li>• CHF 18.9 billion gross written premiums, policy fees and deposits received</li> <li>• CHF 1.3 billion fee and commission income</li> <li>• CHF 878 million net profit</li> <li>• CHF 12.3 billion equity</li> </ul>
Customers	4 000 000 worldwide
Financial advisors	4 600 licensed advisors
Employees	7 600 employees

## Financial Strength

Ratings	Standard & Poor's (S&P): "A" with outlook "stable"
Solvency	Swiss Solvency Test ratio: 146% as at 1 January 2016 *
Stock market	Part of the Swiss Market Index (SMI) which is composed of the 20 largest and most liquid Swiss stocks.

## Regional Offices

Europe	<ul style="list-style-type: none"> <li>• Switzerland</li> <li>• Germany</li> <li>• France</li> </ul>
International	<ul style="list-style-type: none"> <li>• Luxembourg</li> <li>• Liechtenstein</li> <li>• Singapore</li> </ul>



\* as filed with Finma, based on the internal model approved with conditions

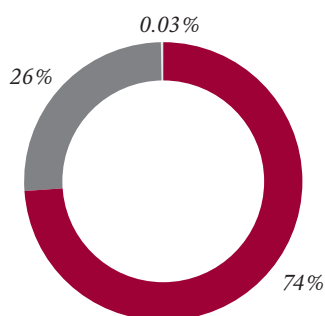
# Swiss Life Reinsurance *at a glance*

## Figures 2015

Reinsurance gross written premium	<ul style="list-style-type: none"> <li>• CHF 176 million, third-party</li> <li>• CHF 75 million, Intra-Group</li> </ul>
Gross written premium by region	<ul style="list-style-type: none"> <li>• 74.00% Europe</li> <li>• 26.00% North America</li> <li>• 00.03% R.O.W.</li> </ul>
Gross written premium by Line of Business	<ul style="list-style-type: none"> <li>• 41% Longevity</li> <li>• 33% Short-Term (including mortality, disability, health)</li> <li>• 10% Long-Term Mortality</li> <li>• 10% Credit Life</li> <li>• 6% FinRe</li> </ul>

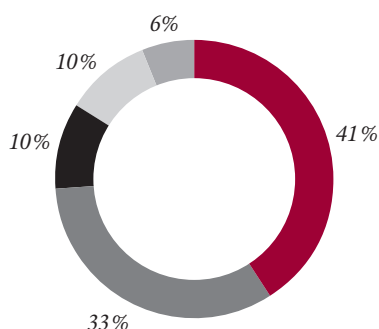
GWP by region

■ Europe  
■ North America  
■ R. O. W.



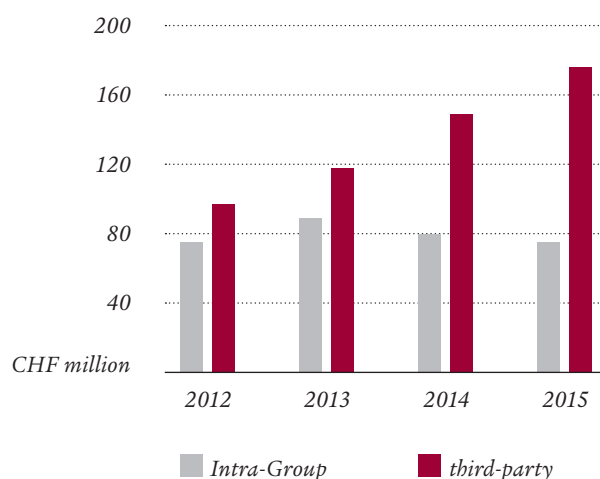
GWP by Line of Business

■ Longevity  
■ Short-Term\*  
■ Long-Term Mortality  
■ Credit Life  
■ FinRe



\* incl. mortality, disability, health

Reinsurance GWP



# We provide standard, niche and tailor-made solutions for our partners

## Retrocession & Reinsurance

Swiss Life Reinsurance writes proportional and non-proportional business with a core focus on:

- life reinsurance and retrocession
- longevity reinsurance solutions
- financial reinsurance

As we endeavour to adapt to the needs of our partners, we maintain an open-minded and creative approach to innovative reinsurance and risk management solutions that goes beyond our main scope of business.

## Working with Swiss Life Reinsurance

- Our lean and cost-efficient structure allows for competitive rates and a swift turnaround
- Swiss Life Reinsurance has the means to offer large capacities for mortality and longevity business
- Swiss Life is a strong financial partner, rated “A with outlook stable” by Standard & Poor’s
- With over 40 partners globally and more than 50 years of experience, Swiss Life Reinsurance is an established long-term partner.

The Swiss Life Reinsurance unit is part of the Swiss Life Group Finance & Risk Department and benefits from Group-wide financial strength and expertise.

In addition to third-party reinsurance, the reinsurance unit provides intra-group reinsurance consulting and implements the group’s life & health reinsurance programmes. This provides us with a holistic view and understanding of the life (re)insurance industry, from both a cedent’s and a reinsurer’s perspective.



6

International offices



878

*million CHF*

Net profit 2015



160

Years of operation



4600

Licensed financial advisors



251

*million CHF*

Total reinsurance premium written 2015

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*The future starts here.*