

Historical comparison

Swiss Life Group

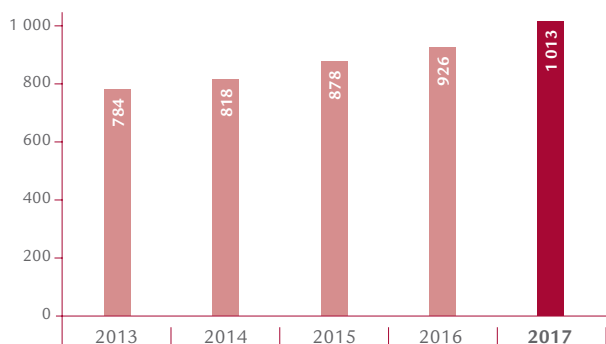
In CHF million (if not stated otherwise)

	2017	2016	2015	2014	2013
PREMIUM VOLUME					
Gross written premiums, policy fees and deposits received	18 565	17 366	18 853	19 102	17 969
FIGURES FROM CONSOLIDATED STATEMENT OF INCOME					
Net earned premiums	12 791	13 228	13 771	13 776	12 944
Fee and commission income	1 469	1 351	1 292	1 305	1 143
Financial result	4 395	5 062	5 281	5 361	5 376
TOTAL INCOME	18 769	19 784¹	20 555	20 474	19 462
Net insurance benefits and claims	-13 189	-14 064	-15 516	-15 218	-13 920
Policyholder participation	-949	-1 325	-899	-1 146	-1 361
Operating expense	-2 842	-2 764 ¹	-2 649	-2 735	-2 809
TOTAL EXPENSE	-17 292	-18 393¹	-19 226	-19 304	-18 312
PROFIT FROM OPERATIONS	1 476	1 391¹	1 329	1 169	1 149
NET PROFIT	1 013	926	878	818	784
Net profit attributable to					
Equity holders of Swiss Life Holding	1 007	922	872	814	781
Non-controlling interests	6	4	6	4	3
FIGURES FROM CONSOLIDATED BALANCE SHEET					
Equity	15 583	13 739	12 258	12 831	9 018
Insurance reserves	171 649	159 899	154 953	156 684	142 479
Total assets	212 800	199 731	189 252	192 854	170 530
FURTHER KEY FIGURES					
Return on equity (in %) ²	9.3	9.6	9.7	9.6	10.0
Assets under control	269 255	243 255	223 411	224 593	192 855
Value of new business	351	296	268	255	289
Number of employees (full-time equivalents)	7 979	7 801	7 595	7 492	6 992

¹ adjusted² equity excl. unrealised gains/losses on bonds

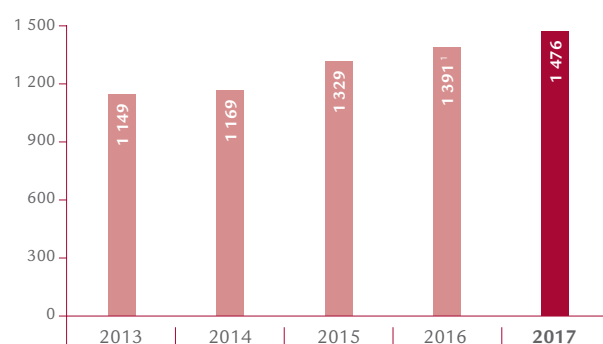
Net profit

In CHF million



Profit from operations

In CHF million

¹ adjusted

There may be minor discrepancies in total figures and percentages in this report due to rounding effects.

Share performance

Amounts in CHF

	as at 2017	2017	2016	2015	2014	2013
Number of shares	31.12.	34 223 106	32 081 201	32 081 054	32 081 054	32 081 054
Annual high	08.08.	363.50	290.30	272.90	238.90	192.60
Annual low	18.01.	292.40	211.50	201.80	185.70	124.60
Year-end price	29.12.	345.00	288.20	271.30	236.40	185.20
Performance Swiss Life (in %)		+20	+6	+15	+28	+53
Swiss Market Index (SMI)	29.12.	9 382	8 220	8 818	8 983	8 203
Performance Swiss Market Index (SMI) (in %)		+14	-7	-2	+10	+20
Dow Jones STOXX 600 Insurance Index (in EUR)	29.12.	288.35	269.66	285.56	250.55	228.22
Performance of Dow Jones STOXX 600 Insurance Index (in %)		+7	-6	+14	+10	+29
Average trading volume		144 983	158 405	142 838	121 462	140 007
Market capitalisation (in CHF million)	29.12.	11 807	9 246	8 704	7 584	5 941
Basic earnings per share		30.98	28.92	27.41	25.52	24.45
Diluted earnings per share		29.63	27.27	25.85	24.11	24.22
Dividend paid per share ¹	02.05.	11.00	8.50	6.50	5.50	4.50
Total dividend payout to shareholders (in CHF million)	02.05.	356	271	207	176	144
Dividend yield on year-end price (in %)	29.12.	3.19	2.95	2.40	2.33	2.43

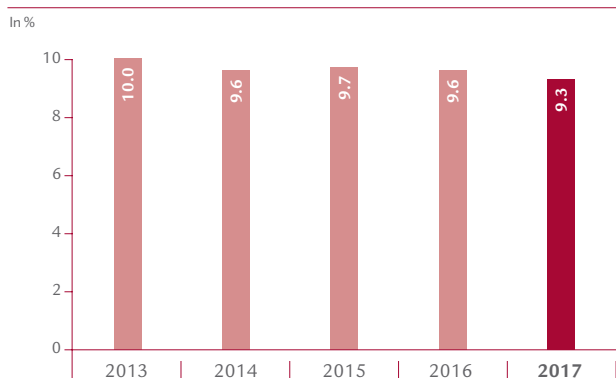
Source: Bloomberg

¹ For the financial year 2017 the Board of Directors proposes a distribution from the capital contribution reserve of 13.50 CHF per share.

Swiss Life share details

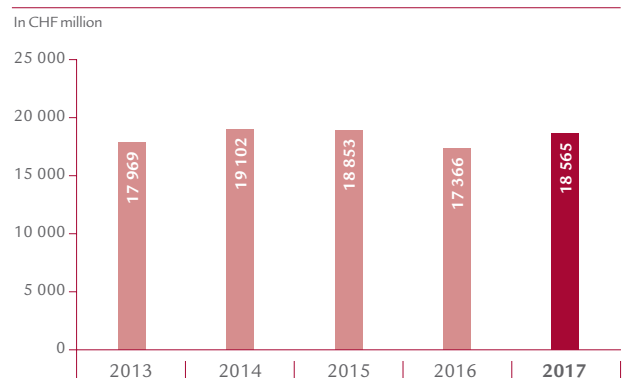
Swiss security number	1 485 278
ISIN	CH 001 485 278 1
Ticker symbol SIX	SLHN
Reuters	SLHN.S
Bloomberg	SLHN SW

Return on equity¹



¹ equity excl. unrealised gains/losses on bonds

Gross written premiums, policy fees and deposits received



Key figures segments

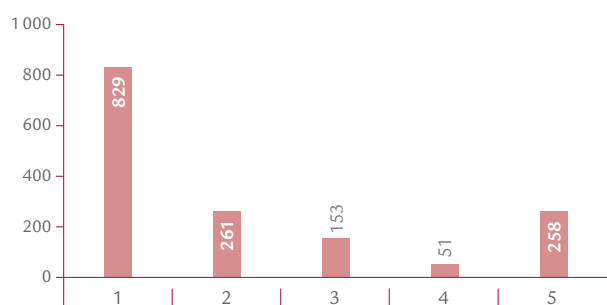
In CHF million

	2017	2016	+/-
SWITZERLAND			
Gross written premiums, policy fees and deposits received	9 290	9 876	-6%
Fee and commission income	230	233	-1%
Segment result	829	810 ¹	2%
FRANCE			
Gross written premiums, policy fees and deposits received	5 310	4 507	18%
Fee and commission income ²	302	241	25%
Segment result	261	244	7%
GERMANY			
Gross written premiums, policy fees and deposits received	1 313	1 290	2%
Fee and commission income	400	379	6%
Segment result	153	125	22%
INTERNATIONAL			
Gross written premiums, policy fees and deposits received	2 674	1 718	56%
Fee and commission income	225	213	6%
Segment result	51	45	14%
ASSET MANAGERS			
Fee and commission income	645	591	9%
Segment result	258	243	6%
OTHER			
Fee and commission income	5	6	-5%
Segment result	-7	-10	33%

¹ adjusted² incl. banking and Pôle AGAMI

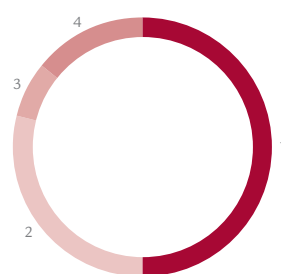
Segment results

In CHF million



1 Switzerland
2 France
3 Germany
4 International
5 Asset Managers

Gross written premiums, policy fees and deposits received by segment



1 Switzerland 50%
2 France 29%
3 Germany 7%
4 International 14%