

Historical comparison

Swiss Life Group

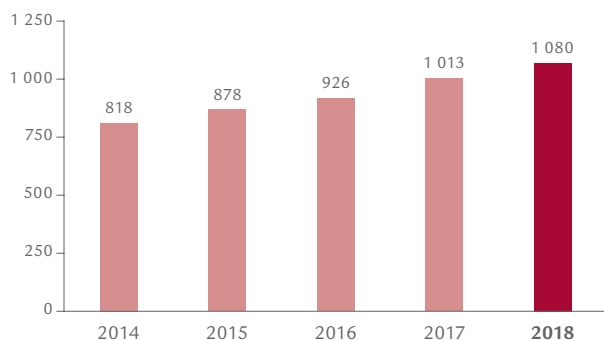
In CHF million (if not stated otherwise)

	2018	2017	2016	2015	2014
PREMIUM VOLUME					
Gross written premiums, policy fees and deposits received	19 218	18 565	17 366	18 853	19 102
FIGURES FROM CONSOLIDATED STATEMENT OF INCOME					
Net earned premiums	13 157	12 791	13 228	13 771	13 776
Fee and commission income	1 615	1 469	1 351	1 292	1 305
Financial result	5 003	4 395	5 062	5 281	5 361
TOTAL INCOME	20 062	18 769	19 784¹	20 555	20 474
Net insurance benefits and claims	-13 961	-13 189	-14 064	-15 516	-15 218
Policyholder participation	-1 155	-949	-1 325	-899	-1 146
Operating expense	-3 268	-2 842	-2 764 ¹	-2 649	-2 735
TOTAL EXPENSE	-18 527	-17 292	-18 393¹	-19 226	-19 304
PROFIT FROM OPERATIONS	1 534	1 476	1 391¹	1 329	1 169
NET PROFIT	1 080	1 013	926	878	818
Net profit attributable to					
Equity holders of Swiss Life Holding	1 076	1 007	922	872	814
Non-controlling interests	4	6	4	6	4
FIGURES FROM CONSOLIDATED BALANCE SHEET					
Equity	15 034	15 583	13 739	12 258	12 831
Insurance reserves	170 048	171 649	159 899	154 953	156 684
Total assets	212 982	212 800	199 731	189 252	192 854
FURTHER KEY FIGURES					
Return on equity (in %) ²	9.1	9.3	9.6	9.7	9.6
Assets under control	277 040	269 255	243 255	223 411	224 593
Value of new business	386	351	296	268	255
Number of employees (full-time equivalents)	8 624	7 979	7 801	7 595	7 492

¹ adjusted² equity excl. unrealised gains/losses on bonds

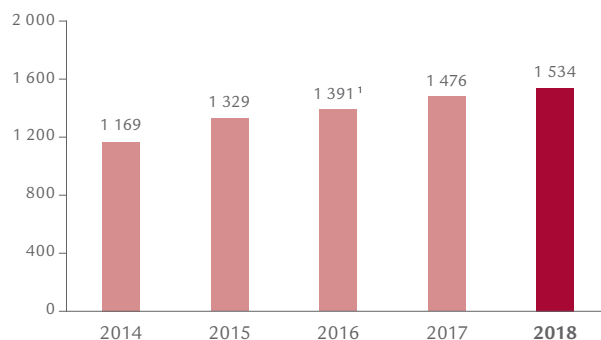
Net profit

In CHF million



Profit from operations

In CHF million

¹ adjusted

There may be minor discrepancies in total figures and percentages in this report due to rounding effects.

Share performance

Amounts in CHF

	as at 2018	2018	2017	2016	2015	2014
Number of shares	31.12.	34 223 106	34 223 106	32 081 201	32 081 054	32 081 054
Annual high	03.12.	395.90	363.50	290.30	272.90	238.90
Annual low	09.02.	328.10	292.40	211.50	201.80	185.70
Year-end price	28.12.	378.60	345.00	288.20	271.30	236.40
Performance of Swiss Life (in %)		+10	+20	+6	+15	+28
Swiss Market Index (SMI)	28.12.	8 429	9 382	8 220	8 818	8 983
Performance of Swiss Market Index (SMI) (in %)		-10	+14	-7	-2	+10
Dow Jones STOXX 600 Insurance Index (in EUR)	31.12.	259.40	288.35	269.66	285.56	250.55
Performance of Dow Jones STOXX 600 Insurance Index (in %)		-10	+7	-6	+14	+10
Average trading volume		177 519	144 983	158 405	142 838	121 462
Market capitalisation (in CHF million)	28.12.	12 957	11 807	9 246	8 704	7 584
Basic earnings per share		31.58	30.98	28.92	27.41	25.52
Diluted earnings per share		31.49	29.63	27.27	25.85	24.11
Dividend paid per share ¹	30.04.	13.50	11.00	8.50	6.50	5.50
Total dividend payout to shareholders (in CHF million)	30.04.	460	356	271	207	176
Dividend yield on year-end price (in %)	28.12.	3.57	3.19	2.95	2.40	2.33

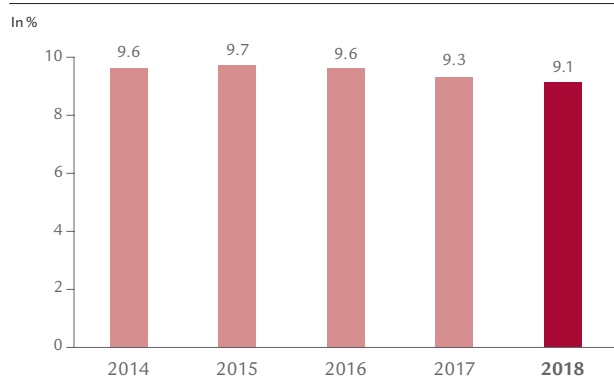
Source: Bloomberg

¹ For the 2018 financial year, the Board of Directors proposes a distribution of CHF 16.50 per share, CHF 14.00 as dividend and CHF 2.50 from the capital contribution reserves.

Swiss Life share details

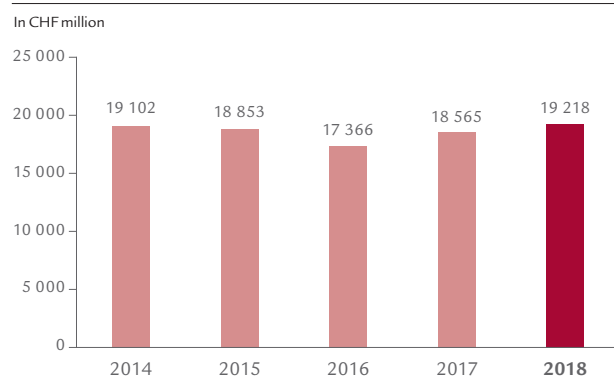
Swiss security number	1 485 278
ISIN	CH 001 485 278 1
Ticker symbol SIX	SLHN
Reuters	SLHN.S
Bloomberg	SLHN SW

Return on equity¹



¹ equity excl. unrealised gains/losses on bonds

Gross written premiums, policy fees and deposits received

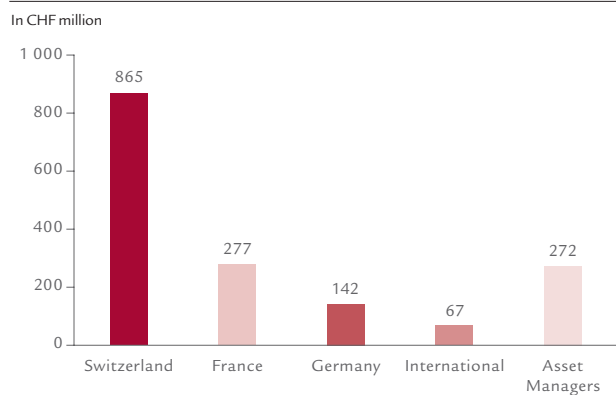


Key figures segments

In CHF million

	2018	2017	+/-
SWITZERLAND			
Gross written premiums, policy fees and deposits received	9 525	9 290	3%
Fee and commission income	247	230	7%
Segment result	865	829	4%
FRANCE			
Gross written premiums, policy fees and deposits received	5 859	5 310	10%
Fee and commission income	310	302	3%
Segment result	277	261	6%
GERMANY			
Gross written premiums, policy fees and deposits received	1 395	1 313	6%
Fee and commission income	456	400	14%
Segment result	142	153	-7%
INTERNATIONAL			
Gross written premiums, policy fees and deposits received	2 459	2 674	-8%
Fee and commission income	260	225	16%
Segment result	67	51	32%
ASSET MANAGERS			
Fee and commission income	697	645	8%
Segment result	272	258	5%
OTHER			
Fee and commission income	6	5	2%
Segment result	-6	-7	11%

Segment results



Gross written premiums, policy fees and deposits received by segment

