

Swiss Life Reinsurance











"Comprehensive financial protection is our business."

Swiss Life accompanies and advises its customers throughout their life. Private and corporate clients benefit from our wide-ranging solutions and 160 years of experience.



Swiss Life Group

Swiss Life is one of Europe's leading comprehensive life, pension and financial solution providers for private and corporate clients. Swiss Life Holding Ltd, registered in Zurich, was founded in 1857 as Schweizerische Rentenanstalt and the shares are listed on the SIX Swiss Exchange (SLHN).

In its core markets of Switzerland, France and Germany, Swiss Life offers individuals and corporations comprehensive and individual advice plus a broad range of own and partner products through its sales force and distribution partners such as brokers and banks.

Swiss Life has identified "a longer self-determined life" as the guiding theme of the company and will therefore advocate a fresh approach to longevity, positioning itself as a thought leader and helping its clients imagine, prepare for and enjoy a longer self-determined life.

Swiss Life Reinsurance

Swiss Life Reinsurance operates out of Zurich, Switzerland with a dedicated and experienced team of professionals. The lean structure, flat hierarchy and autonomy of Swiss Life Reinsurance means that our partners deal with empowered decision makers.

Swiss Life Reinsurance has assumed life retrocessions and life reinsurance for around 50 years in Europe and for almost 35 years in North America. While writing business globally, the focus continues to be on the United States, Canada, the United Kingdom and continental Europe.

Swiss Life Reinsurance has over 40 partners, among them leading life insurance and reinsurance companies. Our aim is to continuously strive to be a reliable and flexible long-term partner.

Swiss Life Group *at a glance*

Figures 2017

Financials	• CHF 18.6 billion gross written premiums, policy fees and deposits received (+6%)
	CHF 1.5 billion fee and commission income (+5%)
	CHF 1.0 billion net profit (+9%)
	• CHF 15.5 billion equity (+13%)
Customers	+ 4 000 000 worldwide
Financial advisors	5000 licensed advisors
Employees	8 000 employees

Financial Strength

Ratings	Standard & Poor's (S&P): "A" outlook "stable"
Solvency	Swiss Solvency Test ratio: at about 170% as of 1 January 2018* (+10%) Solvency II: >200%**
Stock market	Part of the Swiss Market Index (SMI) which is composed of the 20 largest and most liquid Swiss stocks.

Regional Offices

Europe	• Switzerland	
	• Germany	
	• France	
International	• Luxembourg	
	• Liechtenstein	
Paris	• Singapore Luxembourg Munich Liechtenstein	
	Zurich	Singapore
	Distribution only	

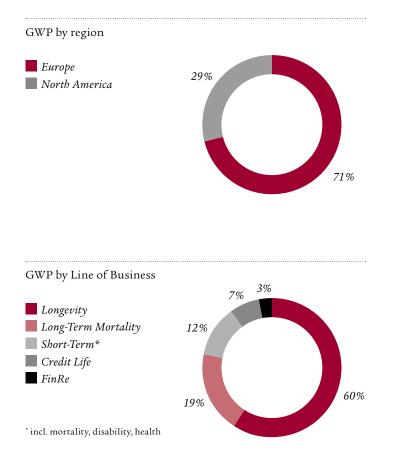
* based on the internal model approved with conditions ** standard model incl. volatility adjustment, excl. any transitional measure

Swiss Life Reinsurance at a glance

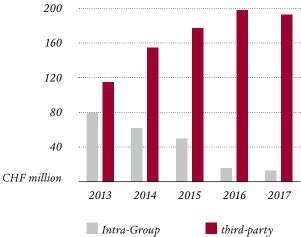
Figures 2017

Reinsurance gross written premium	 CHF 193 million, third-party CHF 13 million, intra-group
Gross written premium by region	71% Europe29% North America
Gross written premium by Line of Business	 60% Longevity 19% Long-Term Mortality 12% Short-Term (including mortality, disability, health) 7% Credit Life

• 3% FinRe



Reinsurance GWP



Intra-Group

We provide standard, niche and tailor-made solutions for our partners

Retrocession & Reinsurance

Swiss Life Reinsurance writes proportional and non-proportional business with a core focus on:

- life reinsurance and retrocession
- longevity reinsurance solutions
- financial reinsurance

As we endeavour to adapt to the needs of our partners, we maintain an open-minded and creative approach to innovative reinsurance and risk management solutions that goes beyond our main scope of business.

Working with Swiss Life Reinsurance

- Our lean and cost-efficient structure allows for competitive rates and a swift turnaround
- Swiss Life Reinsurance has the means to offer large capacities for mortality and longevity business
- Swiss Life is a strong financial partner, rated "A with outlook stable" by Standard & Poor's
- With over 40 partners globally and more than 50 years of experience, Swiss Life Reinsurance is an established long-term partner.

The Swiss Life Reinsurance unit is part of the Swiss Life Group Finance & Risk Department and benefits from Group-wide financial strength and expertise.

In addition to third-party reinsurance, the reinsurance unit provides intra-group reinsurance consulting and implements the group's life & health reinsurance programmes. This provides us with a holistic view and understanding of the life (re)insurance industry, from both a cedent's and a reinsurer's perspective.













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The future starts here.

www.swisslife.com/reinsurance